AGREEMENT TO PROVIDE AV EQUIPMENT FOR THE COMMISSIONERS BOARDROOM

between LARAMIE COUNTY, WYOMING and LINX MULTIMEDIA.

This Agreement is made and entered into by and between Laramie County, Wyoming, 310 W. 19th Street, Suite 300, Cheyenne, Wyoming, 82001 ("COUNTY") and LINX Multimedia, 9900 E. 51st Ave., Denver, CO 80238 ("CONTRACTOR").

I. PURPOSE

The CONTRACTOR is to provide the purchase, installation, and programming of a projection camera system, system input, microphones, production booth, clerk/planning desk and commissioner panel equipment, loudspeakers, and rack equipment as outlined in Attachment B (hereinafter referred AV Equipment) as requested in the RFP issued by Laramie County.

II. TERM

This Agreement shall commence on the date last executed by the duly authorized representatives of the parties to this Agreement, and shall remain in force until the project is completed by CONTRACTOR and accepted by COUNTY as set forth in the Agreement.

III. PAYMENT

COUNTY shall pay CONTRACTOR for services upon receipt of the CONTRACTOR'S invoice to the COUNTY as detailed in the RFP attached hereto as Attachment A, which is fully incorporated herein. The total payment to CONTRACTOR under this Agreement shall not exceed \$104,185.39 (bid amount), unless negotiated by both parties in writing. Payment will be made to CONTRACTOR for materials upon invoice. No payment shall be made before the last signature is affixed to this Agreement. Payments shall be in accordance with Wyo. Stat. § 16-6-602 (as amended). This project is being paid for with Federal ARPA Funds (CFDA #21.027).

IV. RESPONSIBILITIES OF CONTRACTOR

- A. CONTRACTOR shall supply and installed the detailed equipment in the attached proposal, attached hereto as Attachment B and incorporated by this reference.
- B. CONTRACTOR shall work closely with COUNTY in coordinating the purchase, delivery and installation, CONTRACTOR will work with COUNTY as needed in accordance with such individuals or curriers as deemed appropriate by COUNTY.
- C. CONTRACTOR agrees to retain all required records for three (3) years after the County makes final payment and all other matters relating to the Agreement are concluded. CONTRACTOR agrees to permit access by the COUNTY or any of its duly authorized representatives to any books, documents, papers and records of the CONTRACTOR, which are directly pertinent to this specific Agreement for

purposes including but not limited to audit, examination, excerpts, and transcriptions.

V. GENERAL PROVISIONS

- A. <u>Termination:</u> This Agreement may be terminated (a) by either party at any time for failure of the other party to comply with the terms and conditions of this agreement; (b) by either party, with thirty (30) days' prior written notice to the other party; or (c) upon mutual written agreement by both parties.
- B. <u>Entire Agreement:</u> This Agreement (5 pages), and the attached RFP (14 pages) and the attached Proposal (22 pages) represent the entire and integrated agreement and understanding between the parties and supersede all prior negotiations, statements, representations and agreements, whether written or oral.
- C. <u>Assignment:</u> Neither this Agreement, nor any rights or obligations hereunder shall be assigned or delegated by a party without the prior written consent of the other party.
- D. <u>Modification:</u> This Agreement shall be modified only by a written agreement, duly executed by all parties hereto.
- E. <u>Invalidity</u>: If any provision of this Agreement is held invalid or unenforceable by any court of competent jurisdiction, or if the COUNTY is advised of any such actual or potential invalidity or unenforceability, such holding or advice shall not invalidate or render unenforceable any other provision hereof. It is the express intent of the parties that the provisions of this Agreement are fully severable.
- F. Applicable Law and Venue: The parties mutually understand and agree this Agreement shall be governed by and interpreted pursuant to the laws of the State of Wyoming. If any dispute arises between the parties from or concerning this Agreement or the subject matter hereof, any suit or proceeding at law or in equity shall be brought in the District Court of the State of Wyoming, First Judicial District, sitting at Cheyenne, Wyoming. The foregoing provisions of this paragraph are agreed by the parties to be a material inducement to CONTRACTOR and to COUNTY in executing this Agreement. This provision is not intended nor shall it be construed to waive COUNTY's governmental immunity as provided in this Agreement.
- G. <u>Contingencies:</u> CONTRACTOR certifies and warrants no gratuities, kickbacks or contingency fees were paid in connection with this Agreement, nor were any fees, commissions, gifts or other considerations made contingent upon the award of this Agreement.
- H. <u>Discrimination</u>: All parties agree they will not discriminate against any person who performs work under the terms and conditions of this Agreement because of race, color, gender, creed, handicapping condition, or national origin.

- I. <u>ADA Compliance</u>: All parties agree they will not discriminate against a qualified individual with disability, pursuant to law as set forth in the Americans With Disabilities Act, P.L. 101-336, 42 U.S.C. § 12101, et seq., and/or any properly promulgated rules and regulations relating thereto.
- J. <u>Governmental/Sovereign Immunity:</u> COUNTY does not waive its Governmental/Sovereign Immunity, as provided by any applicable law including W.S. § 1-39-101 *et seq.*, by entering into this Agreement. Further, COUNTY fully retains all immunities and defenses provided by law with regard to any action, whether in tort, contract or any other theory of law, based on this Agreement.
- K. <u>Indemnification:</u> To the fullest extent permitted by law, CONTRACTOR agrees to indemnify and hold harmless COUNTY, its elected and appointed officials, employees and volunteers from any and all liability for injuries, damages, claims, penalties, actions, demands or expenses arising from or in connection with work performed by or on behalf of CONTRACTOR for COUNTY except to the extent liability is caused by the sole negligence or willful misconduct of COUNTY or its employees. CONTRACTOR shall carry liability insurance sufficient to cover its obligations under this provision and provide COUNTY with proof of such insurance.
- L. <u>Third Parties:</u> The parties do not intend to create in any other individual or entity the status of third party beneficiary, and this Agreement shall not be construed so as to create such status. The rights, duties and obligations contained in this Agreement shall operate only between the parties to the Agreement, and shall inure solely to the benefit of the parties to this Agreement.
- M. <u>Conflict of Interest:</u> COUNTY and CONTRACTOR affirm, to their knowledge, no CONTRACTOR employee has any personal beneficial interest whatsoever in the agreement described herein. No staff member of CONTRACTOR, compensated either partially or wholly with funds from this Agreement, shall engage in any conduct or activity, which would constitute a conflict of interest relative to this Agreement.
- N. <u>Force Majeure:</u> Neither party shall be liable to perform under this Agreement if such failure arises out of causes beyond control, and without the fault or the negligence of said party. Such causes may include, but are not restricted to, Act of God or the public enemy, fires, floods, epidemics, quarantine restrictions, freight embargoes, and unusually severe weather. In every case, however, a failure to perform must be beyond the control and without the fault or the negligence of said party.
- O. <u>Limitation on Payment:</u> COUNTY's payment obligation is conditioned upon the availability of funds, which are appropriated or allocated for the payment of this obligation. If funds are not allocated and available for the continuance of the services and equipment provided by CONTRACTOR the Agreement may be terminated by COUNTY at the end of the period for which funds are available. COUNTY shall notify CONTRACTOR at the earliest possible time of the services, which will or may be affected by a shortage of funds. At the earliest possible time means at least thirty (30) days before the shortage will affect payment of claims, if COUNTY knows of the shortage at least thirty (30) days in advance. No penalty shall accrue to

COUNTY in the event this provision is exercised, and COUNTY shall not be obligated or liable for any future payments due or for any damages as a result of termination under this provision. This provision shall not be interpreted or construed to permit COUNTY to terminate this Agreement in order to acquire similar services from another party.

- P. <u>Notices:</u> All notices required and permitted under this Agreement shall be deemed to have been given, if and when deposited in the U.S. Mail, properly stamped and addressed to the party for whom intended at such parties' address listed herein, or when personally delivered personally to such party. A party may change its address for notice hereunder by giving written notice to the other party.
- Q. <u>Compliance with Law:</u> CONTRACTOR shall comply with all applicable laws, regulations and ordinances, whether Federal, State or Local.

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AGREEMENT TO PROVIDE AV EQUIPMENT FOR THE COMMISSIONERS BOARDROOM

between LARAMIE COUNTY, WYOMING and LINX MULTIMEDIA.

Signature Page

LARAMIE COUNTY, WYOMING	
By: Troy Thompson, Chairman Laramic County Commissioners	Date
ATTEST:	
By:	Date
CONTRACTOR: LINX Multimedia, LLLP	
By: Mary Willis Title: Contracts Manager	Date 6/1/22
This Agreement is effective the date of the last signature affixed to	this page.
REVIEWED AND APPROVED AS TO FORM ONLY:	
By: Laramic County Attorney's Office	Date 6/1/27

Bid Tabulation- Commissioners Board Room Wednesday June 1, 2022 at 8:15am

					Insurance and	
<u>Bidder</u>	<u>Experience</u>	Meets Specifications	<u>Schedule</u>	Past Performance	<u>Bond</u>	<u>Bid Price</u>
Linx	Excellent	Perfect	Upon Ordering- delay for equipment	Excellent	Good	\$104,185.39



TEAMLINX LLLP

DUNS Unique Entity ID

SAM Unique Entity ID XA8LB8G49B45

CAGE / NCAGE

193626046

All Awards

4MDW0

Purpose of Registration

Registration Status Active

Expiration Date

Physical Address

May 4, 2022

9900 E 51ST AVE

Mailing Address

9900 East 51ST Avenue Denver, Colorado 80238-2430

Denver, Colorado 80238-2430

United States

United States

Business Information

Doing Business as

Division Name

Division Number

(blank)

(blank)

(blank)

Congressional District

State / Country of Incorporation Colorado / United States

URL www.teamlinx.com

Colorado 01 Registration Dates

Initial Registration Date

May 6, 2021

Activation Date

Submission Date May 4, 2021

Dec 27, 2006

Entity Dates

Entity Start Date Jan 2, 2003

Fiscal Year End Close Date

Dec 31

Immediate Owner

CAGE (blank) Legal Business Name

(blank)

Highest Level Owner

CAGE (blank) Legal Business Name

(blank)

Executive Compensation

Registrants in the System for Award Management (SAM) respond to the Executive Compensation questions in accordance with Section 6202 of P.L. 110-252, amending the Federal Funding Accountability and Transparency Act (P.L. 109-282). This information is not displayed in SAM. It is sent to USAspending.gov for display in association with an eligible award. Maintaining an active registration in SAM demonstrates the registrant responded to the questions.

Proceedings Questions

Registrants in the System for Award Management (SAM) respond to proceedings questions in accordance with FAR 52.209-7, FAR 52.209-9, or 2.C.F.R. 200 Appendix XII. Their responses are not displayed in SAM. They are sent to FAPIIS.gov for display as applicable. Maintaining an active registration in SAM demonstrates the registrant responded to the proceedings questions.

Exclusion Summary

Active Exclusions Records?

No

SAM Search Authorization

I authorize my entity's non-sensitive information to be displayed in SAM public search results:

Yes

Entity Types

Business Types

Entity Structure

Entity Type

Organization Factors

Partnership or Limited Liability Partnership

Business or Organization

(blank)

Profit Structure

For Profit Organization

Socio-Economic Types

Check the registrant's Reps & Certs, if present, under FAR 52.212-3 or FAR 52.219-1 to determine if the entity is an SBA-certified HUBZone small business concern. Additional small business information may be found in the SBA's Dynamic Small Business Search if the entity completed the SBA supplemental pages during registration.

Financial Information	
Accepts Credit Card Payments Yes	Debt Subject To Offset No
EFT Indicator 0000	CAGE Code 4MDW0
Points of Contact	
Electronic Business	
9. TROY BRUMLEY	9900 East 51ST Avenue Denver, Colorado 80238 United States
ERIK ISERNHAGEN	9900 East 51ST Avenue Denver, Colorado 80238 United States
Government Business	
% TROY BRUMLEY	9900 East 51ST Avenue Denver, Colorado 80238 United States
ERIK ISERNHAGEN	9900 East 51ST Avenue Denver, Colorado 80238 United States
Past Performance	
% TROY BRUMLEY	9900 East 51ST Avenue Denver, Colorado 80238 United States
ERIK ISERNHAGEN	9900 East 51ST Avenue Denver, Colorado 80238 United States

Service Classifications

NAICS Codes

Primary Yes

NAICS Codes

238210 561621

NAICS Title

Electrical Contractors And Other Wiring Installation Contractors

Security Systems Services (Except Locksmiths)

Disaster Response

This entity does not appear in the disaster response registry.





Laramie County Commissioners Boardroom

Prepared By:
Mark Merrick
Senior Account Executive
720.425.3535
mmerrick@teamlinx.com

Laramie County Government-Commissioners Office

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- Tab 3 References
- Tab 4 Conflict of Interest Disclosure Form
- Tab 5 Other Information

Service Offerings

Safety Policy

Warranty Statement

Liability Insurance

LINX Guarantees



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Executive Summary,

On behalf of LINX, thank you for giving us the opportunity of working to become your AV Integration Partner. We are pleased to provide our proposal for our integration services as outlined in your REP. We are a Colorado based technology integrator with fully staffed offices in Denver, Ft. Collins, and Colorado Springs.

Our commitment is to engage our engineering, programing, commissioning, and training services to provide you the type of quality design and installation that is expected. We will work to be your technology partner, aligning our team with the vision of the project, end-user expectations and construction schedule demands.

- LINX's Commitments and Offerings for this Partnership:

 2.YEAR Workmanship Warranty: LINX will offer a 2-year workmanship warranty for materials and workmanship at NO CHARGE. Please see LINX Warranty hit his submittal for more detail.

 Dedicated Project TEAM: Our dedicated project team will be involved in understanding the AV design, integration, training, and continging service needs for this project.

 Production Facility: To understand the full advantages of our Production Facility. We would like to invite all interested

- Production Facility. To understand the full advantages of our Production Facility. We would like to invite all interested parties for a full four. Our Production Facility offers several advantages to a project of this complexity:

 Prototyping of AV Systems and new Technology

 Project Efficiencies: By building and kitting all systems off site, we can mitigate the demands of an everchanging project schedule as we will begin work before the spaces are ready. We assure that critical equipment is updated and programmed correctly as quality control is intervoven throughout this process.

 Efficient Serviceability of AV Systems: The Production Facility allows us to got in front of service needs.

 DAY 2 SERVICE: LINX dedicated Service Department will address any UW service requests in a timely manner. Our Service offerings: Standard SLAs, LINX Live support, LINX Remote Monitoring and Teleportivity can be customized for the University needs.

We pride ourselves in putting our customers first, meeting their expectations and installing simple and reliable systems that enhance the efficiency and profitability of our customers facilities.

Thank you again for this opportunity.

Mark Merrick, Jain Point of Contact





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- LINX Headquarters 9900 E 51st Ave Denver, CO 80238
- LINX Market Street Studio 1445 Market St, Ste 100 + 150 Denver, CO 80205
- 423 W Pikes Peak Ave Colorado Springs, CO 80907
- LINX Fort Collins 4950 S. College Avenue Fort Collins, CO 80525
- LINX Midvale 167 7065 S Midvale, UT 84047
- LINX Redmond 10675 Willows Road Redmond, WA 98052
- LINX Quincy 614 5th Ave SE Suite A Quincy WA, 98848
- LINX San Antonio 1142 Arion Parkway San Antonio, TX 78216

Serving Clients Across the USA

We employ over **570 people**, including technicians, project managers, operations and engineering staff who are dedicated, certified and technically trained in their specific discipline.

The strategic partnerships we maintain with best of class manufacturers allow us to perform work on a nationwide basis for Fortune 100 companies.

BONDING CAPACITY billings. ui noillid almost \$1 WSZ\$ " projects, over 90,000 W09\$ 6 completing WELS 8 drown, confinuously W0015 LINX has 18 years WSZIS Over the last PRESENT BUSINESS STATUS

aggregated

18 years Me work with companies to help design workplace ecosystems with Projects Completed XNIJ JuodA +000,08

interconnected and interdependent diverse work settlings – work settlings that support mobility within the workplace and beyond to give people choice and control over where they can do their best work.

As a technology integration company. LINX specializes in the design, installation, and support of network cabling, multimedia, security and in-





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Wireless

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leader with the HQ in Denver, Colorado. founder's basement to a nationally recognized 570+, and from a makeshift office in a cofrom \$4M to \$100M+, from 7 employees to wanted to work. Since then, LINX has grown envisioned, the ideal place they always together to build the company they always technology integration experts banded LINX was founded in 2003 when five

LINX Team



Mark Merrick Sr. Account Manager Industry Experience; 25+ years

Mark will make sure that your expected functionality and budget matches the design that LINX provides. As Senior Account Executive, Mark will be involved throughout the project, spearheading the consistent flow of communication among the project team and overseeing all client needs.

Mark will assure the client receives quality product training and post-project service as needed. Mark will call upon LINX Multimedia's team of design engineers, project engineers and field team members as needed for each client project.

"Our goal is to build lasting partnerships by putting our customers first, designing and installing simple, reliable systems that enhance the efficiency and profitability of our customers facilities."



3 3 3 3 3 3 3 3 3

Tim Hoskins CTS- Design Engineer Industry Experience: 10+ years

Tim develops audiovisual system designs from concept through detailed construction drawings to create designs for large design/build projects, producing system schematics, layout drawings, 3D models, and budgets that combine functionality with efficient engineering. Tim specializes in large-scale video solutions.

Tim has a Bachelor's Degree in Electrical Engineering and is certified through Crestron, Extron, and

Project References: Google; NetApp; DaVita: BP: FourPoint Energy



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Jeremy Reynolds CTS - Programming Manager Industry Experience: 19 years

Jeremy's technical aptitude, attention to detail and passion for customer service has given him an undisputed reputation as one of the top audio-visual engineers in our industry. Jeremy's skills include programming, system design, project engineering and commissioning.

Certifications: Crestron Certified Programmer: Crestron Commercial Lighting Control Expert - CLC-E: InfoComm - Certified Technology Specialist (CTS): Biamp Tesira and Audio Training Course; AMX - Control Programmer I and II: Syn-Aud-Con - 2 Day Sound Reinforcement for Technicians

Project Experience: Prologis HQ Move; Charles Schwab Lone Tree Campus; Colorado Rockies Rooftop Project: Four Points Energy HQ Build; British Petroleum Denver HQ; CSU Clark Hall; Four Seasons Hotel and Conf. Center; Environmental Protection Agency; Emergency Operations Center; University of Texas – Health Science Center; Ellie Caulkins Opera House



Chris Rynders Sr. Project Manager Industry Experience: 10 years

Chris manages LINX's projects from award to closeout ensuring all milestones are delivered on time and meet design specifications. Chris's experience in the Audio Visual Industry spans project management and delivery from both the integrator and the client role aiding him in understanding the unique needs of the many stakeholders in a project's life. His technical training and experience in the industry help inform his risk management, change control, and execution of the project. His projects include enterprise, higher education, government, and museums.

Chris graduated from the University of Colorado Denver with a Bachelors of Science in Music and Audio Technology. He is certified through CTS and AVIXA International.

Project References: Microsoft, Charles Schwab, Woodward Inc, Colorado State University, University of Wyoming, Platte River Power Authority, United States National Guard

LINX Production Room

Thinking deeply about the use of your new systems provides innovation and exceptional outcomes. You have asked many of the right, thought-provoking questions:

- · Will my office have a hybrid environment?
- · What does the new normal look like?
- What blend of individual focused workspace versus collaborative, meeting, and social space is now required when many folks do their focused work at home?

1 1

We will walk side-by-side in the learning phase to not only find the answers to these questions, but also co-create to define a path of discovery that fits within your current project schedule. We have a **developed toolbox of additional services and resources** to help with technology designs and to support your workplace culture and employees.



Running systems through our production process provides the basis of a platform for standardization across all buildings. Functionality and equipment will be standardized. This will impact cost, uptime, serviceability, and ultimately your ROI on their technology.

Schedule Challenges Creating your AV system in the sale, secure, clean environment that our Production Facility allows us to work on systems regardless of site conditions. This gives us the ability to mitigate schedule changes and meet compressed timelines.

Prototyping

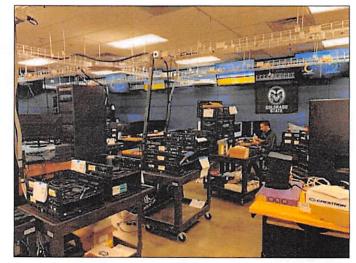
Utilizing our Production Facility gives you the opportunity to test drive their system before they are installed. This can be done over Zoom, Teams or in person. System updates can be performed on product prior to it being installed.

Quality

Assurance

Keep in mind that O&A is not just a final check point but and ongoing part of the entire Production Process. Rack building, programming, and testing of systems is checked through the process ensuring that we have reliable system before they are installed.

We look forward to integrating with the entire project team to fulfill the project goals and objectives.



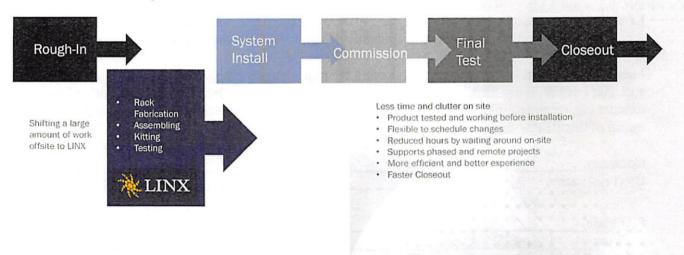




Traditional AV Integration Process



LINX Lean Delivery Process



The undersign	gned hereby declares	that [firm name]		TeamL	INX, LLL	<u>,P</u>	
proposals w	ly examined the speci ere advertised to be re leclare that [firm nam	ceived Wednesd	lay Jur	ne 1, 2022			n for
		will f	furnish	the said w	ork accord	ding to)
specification	ns.						
Proposed C		010410500					
Total Estima	ated Cost for Project:	<u>\$104,185.39</u>					
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PROPOSAL TO: Laramie County Government

AV 22-04-M1664 (Laramie County Commissioner's Boardroom Upgrade)

Location: 310 W 19th Street Suite 410 Cheyenne, WY 82001 Quote No: AV 22-04-M1664 Rev: 1.1

Prepared By: Mark Merrick Sr. Account Executive, LINX Multimedia 720.425.3535 mmerrick@teamlinx.com





COMMISSIONERS BOARDROOM

SCOPE

[Introduction]

LINX will update the existing Commissioners Boardroom system with up-to-date equipment. This includes a new control processor, DSP, HDMI extenders, touch panels, speakers, and auto-tracking camera system. LINX will reuse existing infrastructure when possible and pull new cabling for newly added equipment.

[Projection System]

The existing projector and screen will be reused.

[Commissioner Panel]

LINX will update the existing HDMI extender receiver with the current 4KZ version. This will still connect to a distribution amplifier that will send video to the monitors at the panel.

[Clerk/Planning Desk]

LINX will replace the existing HDMI extender transmitters with the current 4KZ versions. These will have the same connectivity as the current system, with the ability to have (2) PC's and (1) laptop connected. The touch panel will also be updated to the current model of Crestron's 10" tabletop model.

[Production Booth]

LINX will remove the existing Vaddio video switcher and controller. This will be replaced with a 1Beyond auto-tracking camera system that will live in the rack. The cameras will be controlled from a network-based camera controller that will live in the booth. This will allow for manual control of the camera's when they are not set to auto-tracking mode. (1) HDMI receiver will be installed for connecting an owner-provided monitor to the camera controller in the rack for previewing the cameras. (1) Crestron 10" touch panel will be installed at the booth for controlling the AV system, including audio feeds, camera control type, and microphone levels. The panel will be set up to have two modes: basic controls and admin controls. Admin controls will be protected by a password.

[Camera System]

(5) 1Beyond IP PTZ cameras will be installed in the room: (2) in the back, (2) in the front, and (1) on the side. These will connect back to the owner-provided network switch in the rack room. These cameras will connect over IP to the Autotracker VX Pro, which will act as the main camera processor. The VX Pro will communicate with the DSP to determine which person is speaking and then track to that individual. The VX Pro will also allow for overlays to be pre-programmed, so when a someone is speaker, the camera will switch to them and have their name displayed on the screen. (1) IP camera controller will be installed at the control booth in order to manually control the cameras when needed.

[Speakers]

(8) SoundTube 8" pendant speakers will be installed in the ceiling. These will mount above the ceiling and hang into the speaker cut outs from the previous speakers. LINX will reuse the speaker grills to maintain aesthetics and properly cover the speaker holes. These speakers will connect back to an existing Extron amplifier. LINX will perform a site survey to evaluate the existing speakers. This evaluation will determine whether or not a lift is required to remove the existing speakers. If a lift is required, additional costs may be incurred.

[Video Streaming]

(3) Different services will be used to stream and record meetings: Granicus, Zoom, and BoxCast. (1) SDI output from the VX Pro will be sent back to the production booth and then split to both the Zoom PC and the Granicus encoder. Ingest for the Zoom PC will be from an AJA SDI-HDMI converter. The Granicus PC will receive an SDI feed from a second output on the VX Pro. The BoxCast will use a third output from the VX Pro to an SDI-HDMI converter for cloud recording. Audio will be fed to the VX Pro via Dante, allowing for a single point for both audio and video. LINX assumes that the AV ingest for the Granicus encoder is SDI. Should this need a different ingest format, additional cost may be incurred.

[Touch Panel Control]

(2) touch panels will be installed in the space: (1) at the Clerks desk, and (1) at the production booth. Control for the system will be split into two interfaces.



- Basic Control: Users can turn the system on and off, as well as control room volume and source selection for the projection system.
- Admin Control: Using a password, users can control individual microphone levels, video streaming controls, camera autotracking on/off, and audio levels going to the streaming devices.

Discussions with how to arrange the touch panels and their control modes will be coordinated during a functionality review after the project has started.

[Equipment Rack]

The equipment rack will be replaced with a larger rack to accommodate the additional equipment. LINX will replace the existing DMPS and DSP with new ones. (1) Additional wireless microphone receiver will be added to the system, which will be paired to both a lav and handheld microphone. (1) additional Shure antenna distribution amplifier will be installed to integrate the new microphone into the existing antenna system. (1) Owner-provided network switch will be installed and will allow for all AV devices to communicate. This switch will land on the client network for remote management.

LINX will decommission:

- (2) HD-EXT sets
- (1) Vaddio ProductionView Switcher
- (1) DM-TX-4K-202
- (1) DM-TX-4K-201
- (1) DM-RMC-4K-Scaler
- (8) ceiling speakers
- (1) DMPS
- (3) Vaddio PTZ Cameras

LINX will provide:

- Project management
- Engineering coordination & drawings
- System programming
- System testing & field commissioning

LINX Assumes (if these assumptions are not met, additional costs may apply):

- All necessary AV infrastructure including, but not limited to conduit, power, backing, etc. will be provided by others.
- All necessary AV network drops will be provided by others unless otherwise specified and will be POE enabled where necessary.
- All owner furnished equipment is in full working order and contains sufficient audio/video and control inputs for its intended use.
- All owner furnished equipment will be staged in a manner that is reasonably accessible to the install technicians.
- All work will be performed during normal business hours.

Special note: Manufacturers across the AV industry are seeing extended delivery times and delays. Product availability may be longer than normal. Leadtime will be updated at time of order placement

Due to significant inventory shortages throughout the AV industry, should a product quoted herein be unavailable, LINX reserves the right to make substitutions to product of similar quality and value that will maintain the functionality described in the Scope of Work. Upon request, Linx can provide a listing of the proposed substitutions for approval. If the only available substitutions are at a significant cost increase, Linx will provide a change order to account for the cost difference.

CAMERA



Segond PTZ-P20with NDP High-quality PTZ (P. camera with HD-SDI,HDMI, NDI output, 20x zoom, and PoE+ \$2,830.99 \$13,15 \$10.10 X HARDWARE-CAMERA CAMERA CAMERA MOUNT HARDWARE KIT \$30.77 \$15 \$15 \$10.10 X HARDWARE-CAMERA CAMERA MOUNT HARDWARE KIT \$51.02 \$75 \$10.10 X HARDWARE-CAMERA CAMERA MOUNT HARDWARE KIT \$51.02 \$75 \$10.10 X HARDWARE-CAMERA CAMERA CAST Shielded \$1.02 \$75.02 \$75 \$10.10 X HARDWARE-CAMERA CAST Shielded \$1.00 \$1.00 X HARDWARE-CAST Shielded \$1.00 \$1.00 X HARDWARE-CAST Shielded \$1.00 X HARDWARE-CAST Shielded \$1.00 X HARDWARE-CAST Shielded \$1.00 X HARDWARE-CAST Shielded \$1.00 X HARDWARE-CAST SHIELD SHIE	ОТУ	DESCRIPTION	PRICE	PRICE EXT
S LINK HARDWARE-CAMERA CAMERA MOUNT HARDWARE KIT \$30.77 \$15	5	1 Beyond PTZ-iP20with NDI® High-quality PTZ IP camera with HD-SDI, HDMI, NDI output, 20x zoom, and PoE+	\$2,630.59	\$13,152.95
The common				\$153.85
10 LINK LINK-CK-65 Keystone Jack-Cat6 Shielded	750		\$1.02	\$765.00
1.0 LINX LINX-PTCH-S Patch Cable - Caté Shielded \$1.0.03 \$1.0			\$7.82	\$78.20
SUNX_DEMO_Decommission of existing PTZ cameras \$0.00 \$1			\$10.03	\$100.30
Shure QLXD14/85-H50 WL185 Lavaller Microphone System \$1,120.73				\$0.00
1 Shure QLX014/BS-H50 WL185 Lavalier Microphone System	MIC	ROPHONES		
Shure QLX014/98-H50 WILBS Lavalier Microphone System	ОТУ	DESCRIPTION	PRICE	PRICE EXT
Shure \$1002/SMS8=G50 Handheld Transmitter with \$MS8 Microphone			\$1,120,73	\$1,120.73
2 Shure SB900B RECHARGEABLE BATTERY 1 Shure SB200D Dual Docking Charger, Power Supply NOT included 2 Shure SB200D Dual Docking Charger, Power Supply NOT included 3 SA9.2 3 SA	1	<u> </u>		\$413.41
Shure SBC200 Dual Docking Charger, Power Supply NOT Included \$164.63 \$16	2		\$97.56	\$195.12
LINX HARDWARE-MICROPHONE MICROPHONE HARDWARE KIT \$36.92 \$3.026 \$3.0	1	Shure SBC200 Dual Docking Charger, Power Supply NOT Included		\$164.63
PRODUCTION BOOTH	1		<u> </u>	\$36.92
PRICE PRICE PRICE	20	LINX LNX-22-2C-SHIELDED Mic / Line Audio 22-2c Shielded cable (per foor)	<u>-</u>	\$5.20
PRICE PRIC	PRC	DDUCTION BOOTH		
1 Crestron TS-1070-B-S 10.1 in. Tabletop Touch Screen, Black Smooth \$1,911.59 \$1,911.59 \$1,911.59 \$1,911.59 \$34.235 \$84 400 LINX LNX-CBL-6 Filed Cable - Cat6 \$0.45 \$18 400 LINX LNX-CBL-6 Filed Cable - Cat6 \$7.62 \$3 4 LINX LNX-JCK-6 Keystone Jack - Cat6 \$10.03 \$4 4 LINX LNX-JCK-6 Patch Cable - Cat6 \$10.03 \$4 2 Crestron DM-RMC-4KZ-100-C DigitalMedia 8G+ 4K60 4:4:4 HDR Receiver & Room Controller 100 \$573.48 \$1,14 5 Crestron DM-TX-4KZ-100-C-1G-W-T DigitalMedia 8G+ 4K60 4:4:4 HDR Wall Plate Transmitter, Wht \$637.20 \$63 6 LINX LNX-CBL-6S Field Cable - Cat6 Shielded \$1,02 \$61 6 LINX LNX-FTCH-6S Patch Cable - Cat6 Shielded \$10.03 \$6 6 LINX LNX-JCK-6S Reystone Jack - Cat6 Shielded \$10.03 \$6 1 CLIENT FURNISHED Client OFE Installation of Zoom PC \$0.00 \$7 2 AJA Video Systems HIS HD-SD/SDI to HDMI Video and Audio Converter with 1 Looping SD/HD-SDI output of \$424.35			PRICE	PRICE EXT
1 1 Beyond IP Joystick Controller IP Joystick and keyboard control for 1 Beyond cameras \$942.35 \$84 400 LINX LNX-CBL-6 Field Cable - Cat6 \$0.45 \$18 4 LINX LNX-CBL-6 Field Cable - Cat6 \$1.03 \$4 4 LINX LNX-CBL-6 Field Cable - Cat6 \$1.03 \$4 4 LINX LNX-CBL-6 Patch Cable - Cat6 \$1.00 \$573.48 \$1.14 1 Crestron DM-RMC-4KZ-100-C DigitalMedia 8G+ 4K60 4:4:4 HDR Receiver & Room Controller 100 \$573.48 \$1.14 1 Crestron DM-TX-4KZ-100-C-1G-W-T DigitalMedia 8G+ 4K60 4:4:4 HDR Wall Plate Transmitter, Wht \$637.20 \$63 600 LINX LNX-CBL-6S Field Cable - Cat6 Shielded \$1.02 \$61 61 LINX LNX-CBL-6S Field Cable - Cat6 Shielded \$1.02 \$61 61 LINX LNX-PTCH-6S Patch Cable - Cat6 Shielded \$1.03 \$5 61 CLIENT FURNISHED Client OFE Installation of Zoom PC 61 LINX LNX-PTCH-6S Patch Cable - Cat6 Shielded \$1.00 \$5 62 AJA Video Systems HIS HD-SDI/SDI to HDMI Video and Audio Converter with 1 Looping SD/HD-SDI output of \$424.35 \$84 63 Liberty AV 18-CMP-VID-COAX-BLK (PER FOOT) Serial Digital RG6 Dual Shield 4.5 GHz Plenum Coaxial Cable \$0.95 \$77 64 Liberty AV Solutions CM-RG6M-BNC C-Tec2 RG6 BNC Plugs for Plenum Single, Dual, Tri or Quad Shield formate \$0.00 \$5 65 Liberty AV Solutions CM-RG6M-BNC C-Tec2 RG6 BNC Plugs for Plenum Single, Dual, Tri or Quad Shield formate \$0.00 \$5 66 LINX LNX-CBL-6 6ft, Certified HDMI Interface Cable \$40.92 \$16 67 LINX DEMO Decommission of Crestron HD-RX3 \$0.00 \$5 68 LINX LNX-CBL-6 Field Cable - Cat6 \$0.00 \$5 68 LINX LNX-CBL-6 Field Cable - Cat6 \$0.00 \$5 69 LINX LNX-CBL-6 Field Cable - Cat6 \$0.00 \$5 60 LINX LNX-CBL-6 Field Cable - Cat6 \$0.00 \$5 60 LINX LNX-CBL-6 Field Cable - Cat6 \$0.00 \$5 60 LINX LNX-CBL-6 Field Cable - Cat6 \$0.00 \$5 61 LINX DEMO Decommission Existing Crestron Touch Panel \$0.00 \$5 61 LINX DEMO Decommission Existing Crestron Touch Panel \$0.00 \$5 61 LINX DEMO Decommission Existing Crestron Touch Panel \$0.00 \$5 61 LINX DEMO Decommission DM-TX-4KC-202 \$0.50 \$5 61 LINX DEMO Decommissioning of Existing DM-TX-4K-202 \$0.50 \$5 61 LINX DEMO Decommissioning of Existing DM-TX-4K-202 \$0.50 \$5 61 LINX DEMO Decommi				\$1,911.59
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LINX LNX-JCK-6 Keystone Jack - Cat6 \$7.82 \$3				\$180.00
LINX LNX-PTCH-6				\$31.28
2 Crestron DM-RMC-4KZ-100-C DigitalMedia 8G+ 4K60 4:4:4 HDR Receiver & Room Controller 100 \$573.48 \$1,14 1 Crestron DM-TX-4KZ-100-C-1G-W-T DigitalMedia 8G+ 4K60 4:4:4 HDR Wall Plate Transmitter, Wht \$637.20 \$63 600 LINX LNX-CBL-6S Field Cable - Cat6 Shielded \$1.02 \$61 6 LINX LNX-CK-6S Keystone Jack - Cat6 Shielded \$7.82 \$4 6 LINX LNX-PTCH-6S Patch Cable - Cat6 Shielded \$10.03 \$6 1 CLIENT FURNISHED Client OFE Installation of Camera Monitor \$0.00 \$6 1 CLIENT FURNISHED Client OFE Installation of Zoom PC \$0.00 \$0 2 AJAVideo Systems HiS HD-SDI/SDI to HDMI Video and Audio Converter with 1 Looping SD/HD-SDI output of \$424.35 \$84 750 Liberty AV 18-CMP-VID-COAX-BLK (PER FOOT) Serial Digital R66 Dual Shield 4.5 GHz Plenum Coaxial Cable \$0.95 \$71 6 Liberty AV Solutions CM-R66M-BNC C-Tecz R66 BNC Plugs for Plenum Single, Dual, Tri or Quad Shield formats \$3.06 \$1 6 Liberty AV Solutions CM-R66M-BNC C-Tecz R66 BNC Plugs for Plenum Single, Dual, Tri or Quad Shield formats \$3.06 \$1 1 LINX DEMO Decommission of Crestron HD-RX3 \$0.00	<u> </u>			\$40.12
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4 Crestron CBL-HD-6 6 ft, Certified HDMI Interface Cable \$40.92 \$16 1 LINX DEMO Decommission of Crestron HD-RX3 \$0.00 \$ 1 LINX DEMO Decommissioning of Vaddio ProductionView Switcher \$0.00 \$ CLERK/PLANNING DESK QTY DESCRIPTION PRICE PRICE PRICE \$0.45 \$0.45 \$9 2 LINX LNX-CBL-6 Field Cable - Cat6 \$0.45 \$9 2 LINX LNX-JCK-6 Keystone Jack - Cat6 \$7.82 \$1 2 LINX LNX-PTCH-6 Patch Cable - Cat6 \$10.03 \$2 1 Crestron TS-1070-B-S 10.1 in. Tabletop Touch Screen, Black Smooth \$1,911.59 \$1,91 1 LINX DEMO Decommission Existing Crestron Touch Panel \$0.00 \$9 1 Crestron DM-TX-4KZ-202-C DigitalMedia 8G+ 4K60 4:4:4 HDR Transmitter 202 \$955.79 \$95 1 Crestron DM-TX-4KZ-100-C-1G-W-T DigitalMedia 8G+ 4K60 4:4:4 HDR Wall Plate Transmitter, Wht \$637.20 \$63 1 LINX DEMO Decommissioning of Existing DM-TX-4K-202 \$0.00 \$950.0		**		\$18.36
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LINX DEMO Decommissioning of Vaddio ProductionView Switcher CLERK/PLANNING DESK QTY DESCRIPTION PRICE PRICE LINX LNX-CBL-6 Field Cable - Cat6 LINX LNX-JCK-6 Keystone Jack - Cat6 LINX LNX-PTCH-6 Patch Cable - Cat6 Crestron TS-1070-B-S 10.1 in. Tabletop Touch Screen, Black Smooth LINX DEMO Decommission Existing Crestron Touch Panel Crestron DM-TX-4KZ-202-C DigitalMedia 8G+ 4K60 4:4:4 HDR Transmitter 202 Crestron DM-TX-4KZ-100-C-1G-W-T DigitalMedia 8G+ 4K60 4:4:4 HDR Wall Plate Transmitter, Wht \$0.00 \$50.00			<u></u>	
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2 LINX LNX-PTCH-6 Patch Cable - Cat6 \$10.03 \$2 1 Crestron TS-1070-B-S 10.1 in. Tabletop Touch Screen, Black Smooth \$1,911.59 \$1,91 1 LINX DEMO Decommission Existing Crestron Touch Panel \$0.00 \$ 1 Crestron DM-TX-4KZ-202-C DigitalMedia 8G+ 4K60 4:4:4 HDR Transmitter 202 \$955.79 \$95 1 Crestron DM-TX-4KZ-100-C-1G-W-T DigitalMedia 8G+ 4K60 4:4:4 HDR Wall Plate Transmitter, Wht \$637.20 \$63 1 LINX DEMO Decommissioning of Existing DM-TX-4K-202 \$0.00 \$				\$15.64
1 Crestron TS-1070-B-S 10.1 in. Tabletop Touch Screen, Black Smooth \$1,911.59 \$1,91 1 LINX DEMO Decommission Existing Crestron Touch Panel \$0.00 \$ 1 Crestron DM-TX-4KZ-202-C DigitalMedia 8G+ 4K60 4:4:4 HDR Transmitter 202 \$955.79 \$95 1 Crestron DM-TX-4KZ-100-C-1G-W-T DigitalMedia 8G+ 4K60 4:4:4 HDR Wall Plate Transmitter, Wht \$637.20 \$63 1 LINX DEMO Decommissioning of Existing DM-TX-4K-202 \$0.00 \$				\$20.06
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1 Crestron DM-TX-4KZ-202-C DigitalMedia 8G+ 4K60 4:4:4 HDR Transmitter 202 \$955.79 \$95 1 Crestron DM-TX-4KZ-100-C-1G-W-T DigitalMedia 8G+ 4K60 4:4:4 HDR Wall Plate Transmitter, Wht \$637.20 \$63 1 LINX DEMO Decommissioning of Existing DM-TX-4K-202 \$0.00 \$				\$0.00
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1 LINX DEMO Decommissioning of Existing DM-TX-4K-202 \$0.00 \$				\$637.20
<u></u>				\$0.00
1 LINX DEMO Decommissioning of Existing DM-TX-201 \$0.00		LINX DEMO Decommissioning of Existing DM-TX-201	•	\$0.00



COMMISSIONER PANEL

	OTY	DESCRIPTION	PRICE	PRICE EXT
	1	LINX DEMO Decommissioning of Existing DM-RMC-4K-SCALER-C	\$0.00	\$0.00
	<u>-</u>	Crestron DM-RMC-4KZ-SCALER-C DigitalMedia 8G+ 4K60 4:4:4 HDR Receiver and Room Controller with Scaler	\$1,146.95	\$1,146.95
	=	·	• - •	•-•-
-	LOU	JDSPEAKERS		
	QTY	DESCRIPTION	PRICE	PRICE EXT
	8	SoundTube HP890i-WH 8" Coax High SPL	\$506.10	\$4,048.80
	350	Liberty 16-2C-P-WHT 16 AWG 2-Conductor Plenum Cable (PER FOOT)	\$0.35	\$122.50
	8	LINX HARDWARE-SPEAKER (Per Speaker) Safety Cabling [Hangers/Shots]	\$3.08	\$24.64
	-8	LINX DEMO Decommission of Existing Ceiling Speakers	\$0.00	\$0.00
-				
	RAC	CKEQUIPMENT		
	QTY	DESCRIPTION	PRICE	PRICE EXT
	1	LINX DEMO Decommission of Existing DMPS	\$0.00	\$0.00
	2	LINX DEMO Decommissioning of Existing HD-TX3	\$0.00	\$0.00
	1	Crestron DMPS3-4K-350-C 3-Series 4K Digital Media Presentation System 350	\$6,371.95	\$6,371.95
	3	Crestron DM-TX-4KZ-100-C-1G-W-T DigitalMedia 8G+ 4K60 4:4:4 HDR Wall Plate Transmitter, Wht	\$637.20	\$1,911.60
	1.	1Beyond 1BSRAM-VXP-S 1 Beyond Automate VX Pro Multi-camera media processing solution with voice-act	\$10,348.24	\$10,348.24
	1	AJA Video Systems HA5 HDMI to HD/SD SDI video and embedded audio, includes 1-meter HDMI cable	\$401.22	\$401.22
	2	Crestron CBL-HD-6 6 ft, Certified HDMI Interface Cable	\$40.92	\$81.84
	1	1 Beyond Automate Professional Services Required for all first time room designs. Includes design consulta	\$2,352.94	\$2,352.94
	1	Shure QLXD14/83-G50 WL183 Lavalier Microphone System	\$1,120.73	\$1,120.73
	1	QSC CORE 110f Q-SYS Core: 16-Ch Local I/O, 128x128-Ch Network I/O, (2) LAN, POTS, 16x16 GPIO, 16-Ch AEC	\$2,865.85	\$2,865.85
•	1	CLIENT FURNISHED Client OFE Installation of Barco Clickshare	\$0.00	\$0.00
	1	CLIENT FURNISHED Client OFE Installation of Samsung BluRay Player	\$0.00	\$0.00
_	2	CLIENT FURNISHED Client OFE Installation of Extron XPA Amplifier	\$0.00	\$0.00
-	1	CLIENT FURNISHED Client OFE Installation of Extreme Network Switch	\$0.00	\$0.00
	1	Shure UA844+SWB Five-way active antenna splitter and power distribution system for QLX-D-vE, ULX-vE, U	\$485.37	\$485.37
	1	Middle Atlantic BGR-3827-AV 38SP/27D CONFIG AV RACK	\$2,258.78	\$2,258.78
	1	LINX THERMO THERMAL MANAGEMENT OF APPROPRIATE THROUGHPUT	\$538.46	\$538.46
	2	Middle Atlantic PD-915RC-20 15A Rack-mounted PDU, 9-Outlets	\$126.22	\$252.44
	1	LINX HARDWARE-RACK EQUIPMENT RACK HARDWARE & CONSUMABLES	\$146.15	\$146.15
-	1.181	VI ABOD		
	LIN	XLABOR		
	QTY	DESCRIPTION	PRICE	PRICE EXT
-	1	LINX ENGINEERING PROJECT ENGINEERING		
	1	LINX DRAWINGS SYSTEM DRAWINGS		
	1	LINX PRO-CONTROL CONTROL SYSTEM PROGRAMMING		
-	1	LINX PRO-DSP DSP PROGRAMMING		
	1	LINX TESTING SYSTEM TESTING & COMMISSIONING		
	_1	LINX TRAINING END-USER TRAINING		
	1.	LINX FIRST USE SYSTEM FIRST USE SUPPORT	\$0.00	\$0.00



EQUIPMENT TOTAL	\$61,546.89
LABOR TOTAL	\$35,438.47
EXPENSES	\$5,515.75
FREIGHT	\$1,684.28
COMMISSIONERS BOARDROOM TOTAL	\$104,185,39



ACCEPTANCE	EQUIPMENT TOTAL	\$61,546.89
PAYMENT SCHEDULE Please see billing terms detailed in the Terms and Conditions.		\$35,438.47
	EXPENSES FREIGHT	\$5,515.75 \$1,684.26
	TOTAL TAX PROJECT TOTAL	\$0.00 \$104,185.39
TERMS		
By accepting this proposal and signing below, you acknowleds Terms and Conditions contained herein.	ge you have the proper authority to enter into this agreement and y	ou are agreeing to the Linx
If a support package is not selected above, I am opting out of a warranty, will be performed at LINX current service rates & ter	a support contract and acknowledging that any service provided for ms.	this project, outside of
warranty, will be performed at LINX current service rates & teri	ms.	this project, outside of
warranty, will be performed at LINX current service rates & teri SERVICE OPT-OUT	ms.	this project, outside of
warranty, will be performed at LINX current service rates & teri SERVICE OPT-OUT	ms.	this project, outside of
If a support package is not selected above, I am opting out of a warranty, will be performed at LINX current service rates & tense service OPT-OUT (OWNER INITIAL) ACCEPTANCE LARAMIE COUNTY GOVERNMENT SIGNED PRINT NAME	ms.	this project, outside of
warranty, will be performed at LINX current service rates & tense service opt-out	DATE	this project, outside of
WARRANTE COUNTY GOVERNMENT SIGNED PRINT NAME	DATE	this project, outside of

Terms & Conditions

LINX

Bid Inclusions

- All items listed in the bill of materials unless otherwise noted.
- All safety equipment and tools shall be provided.
- An adequate number of qualified field technicians to meet the installation schedule.
- One Year LINX Workmanship Warranty.
- Clean up of our own identifiable debris to a dumpster furnished by others.

Bid Exclusions, Unless specified under the Scope of Work

- Removal of existing AV system infrastructure.
- Raceways
- Plywood backboards
- Asbestos abatement or toxic waste removal.
- Builders Risk Insurance.
- Cutting or channeling of millwork or furniture.
- Delays and/or extension of the project schedule.
- Penetrations of raised flooring or coring in concrete and electrical/data core up apparatus's.
- All conduit and boxes and/or core-holes unless specified under the statement of work
- Installation of owner furnished equipment.
- Bid Bond or Performance Bond
- Telephone system equipment, devices.
- Cutting of raised flooring
- Provision or installation of electrical system infrastructure or equipment.

Bid Clarifications and Terms

- 1) This proposal is based on a mutually agreeable schedule to be determined which includes unimpeded access to scheduled work areas.
- 2) This pricing is based on a 40-hour work week in accordance with local laws and does not include overtime.
- 3) Work for this proposal is to be performed during normal business hours (7 am to 5 pm).
- 4) Cancellation charges incurred by LINX shall be the responsibility of the customer along with associated freight charges.
- 5) LINX shall not be held liable for errors or omissions nor inadequacies of materials and equipment specified or supplied by others.
- 6) We assume all equipment furnished and installed by others will be delivered and installed in a timely manner so as to allow time to complete our portion of the work.
- 7) We assume this will be a lump sum contract.
- 8) This proposal is developed on the assumption that all work defined in the Scope of Work will be awarded to a single contractor. LINX reserves the right to review its prices should work be awarded to more than one contractor.
- 9) Value engineering on design drawings is subject to review by authority having jurisdiction.
- 10) The work environment has been assumed to be free of hazardous materials and free from asbestos. Owner is responsible for supplying to LINXs with the information concerning the safety issues of hazardous material for the disclosure to all employees working on the project.
- 11) Any additional labor or materials requested by Owner not included in the scope of this response will constitute a change order. All change orders must be in writing, signed by both the Owner personnel who has signature authority, and the LINXs project manager before any materials are ordered or labor is scheduled.
- 12) All OSHA safety requirements will be honored and complied with while on Owners project site by all LINXs personnel.
- 13) All ceiling space has been assumed to be easily accessible, and suitable for the installation of the proposed cabling. LINX has not included demo of existing cabling or devices in the ceiling.
- 14) Scope of work as defined in this proposal document.
- 15) Warranty LINX warrants all labor services to be free of workmanship defects for a period of 1-year from the date of substantial completion. During this 1-year period, LINX will promptly repair, at no cost to the customer, any defects that are a direct result of labor workmanship. Any materials or equipment furnished by LINX will be covered by Manufacturer's warranty. LINX will provide labor to support a manufacturer defect on LINX supplied material within the 1-year workmanship warranty. In the event a warranty service call is made but no labor or material defect is found on LINX supplied material or a service call is in regards to material supplied by others, LINX will invoice its standard hourly rate for the service call.
- 16) Delays & downtime caused by the Owner, General Contractor or Owner's Representative may be subject to a mobilization/demobilization charge. Delays or downtime are deemed as lost man hours where LINX is scheduled to work on a requested date and not allowed to perform said installation. These delays may be subject to a demobilization charge if the delay could have been avoided by rescheduling, thus preventing lost man hours. LINX respectfully requests that a 24 hour notice be given in the event a crew is scheduled to work and the area of work to be performed is not available. We try to schedule our crews to adhere to client schedules and we ask in return that our crews be allowed to stick with that schedule if at all possible. We are trying to ensure that a LINX crew is allowed to work efficiently and provide a cost effective price for our clients. In the event that LINX deploys a crew to a jobsite that was not ready, LINX reserves the right to charge for the lost man hours of each crew member for that particular project.
- 17) As built Prints If included in the scope of work, all as built prints will be delivered within 30 days of the completion of the project, unless otherwise agreed to by both parties.
- 18) An intellectual property agreement is required for the release of programming code and DSP configuration.
- 19) If the materials cost for a product supplied by LINX hereunder increases more than 5%, the price charged to the customer for such product shall increase by 100% of the materials cost increase ("Materials Cost Increase"); provided that LINX provides the customer with not less than 60 days written notice of the pending Materials Cost Increase and works with the customer in good faith during such 60-day period to consider options to mitigate such Materials Cost Increase. Upon request by the customer, LINX shall furnish actual material cost data in the form of supplier letter, or other relevant data, as evidence of Materials Cost Increase.
- 20) Tax is an estimate and final tax amount may vary depending on city, county, and state tax rates defined for the project.
- 21) Standard Billing Terms:
 - a) Materials will be invoiced in full upon contract execution and labor will be invoiced on a progress basis,
 - b) Change orders are invoice 100% upon acceptance of the proposal for the change order.
 - c) Credit card payments are subject to additional 3% convenience fee.
 - d) All Fees associated with the usage of a Construction Payment Management System, such as Textura, will be charged back to the customer.
- 22) All products in this proposal, with the exception of equipment furnished by others, shall be approved and installed in adherence with local building codes at time of proposal generation. If a local building code change occurs after acceptance of this proposal, LINX reserves the right to issue a change order for any additional labor, materials or freight required to bring the installation in compliance with the code change.

Initial	6		

Liability Insurance



BLUE FEDERAL CREDIT UNION HQ

- · Cheyenne, WY
- 76,000 sq ft
- LINX provided design build project delivery for audio-visual, network cabling, security services and wireless solutions to BFCU.
- LINX AV managed over 3100 labor hours throughout 2020 to complete this project on time.



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COCHLEAR AMERICAS HEADQUARTERS

• 160,000 sq ft

- · Design-build with BCER
- high-end board room with switchable glass film, walls covered in floor-to-ceiling millwork and an executive dining area. LINX pained and installed the Sure MXA910s to meet the esthetics of the room. The main focal point is a 9-panel thin bezel LED video wall.



LARAMIE READINESS CENTER

- Contract Amount; \$280k
- Completed: Spring 2019
- Together with BCER, LINX designed and installed the entire structured cabling and audio-visual system for this facility in Laramie, Wyoming. The installation was completed in 2019 and included the requirements for all telecommunications spaces, pathways, and cabling.
- At 101,650-sq-ft, the National Guard Center supports training, administrative and logistical requirements for the Wyoming Army National Guard.
- Contact: Dalton Heidorn- Project Manager Weifield Group Contracting; 307,757,7967; dheidorn@weifieldgroup.com

CONFLICT OF INTEREST & DISCLOSURE FORM

I HEREBY CERTIFY that

I (printed name)Mark Merrick and the duly authorized representative of the firm of (Firm Name): TeamLINX whose address is: 9900 E. 51st Ave Denver, CO 8023. And I possess the legal authority to make this affidavit on behalf of myself and the firm for which I am acting; and,
Except as listed below, no employee, officer, or agent of the firm have any conflicts of interest, real or apparent, due to ownership, other clients, contracts, or interests associated with this project; and,
Neither the business nor any authorized representative or significant stakeholder of the business has been determined by judicial or administrative board action to be in noncompliance with or in violation of any provision of the Building Code Regulations of Laramie County, nor has any outstanding past due debt to Laramie County; and,
This proposal is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting a proposal for the same services, and is in all respects fair and without collusion or fraud.
EXCEPTIONS (List)
With hard
Signature:
Printed Name: Mark Merrick
Firm Name:TeamLINX, LLLP
Date:05/25/2022
Sworn to and subscribed before me this 25th day of May, 2022. Notary Public - State of Colored My Commission expires 11.7.2023
(Printed, typed or stamped commissioned name of Notary Public)
Eunice C. Barrera NOTARY PUBLIC

LINX Service Offerings

LINX's Service Solutions offers what other providers don't: a full-time dedicated team with fully stocked service vehicles providing our clients continued service for their audio-visual systems. Our team is available anytime day or night, 365 days per year. By dedicating resources and processes, we can expertly respond to our clients' needs. We offer the following conveniences:

Quick Response Our fulltime service scheduler works directly with each client to set up timely service visits. Your requests won't get "lost in the shuffle" of existing project calls.

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Technical Skills Fulltime service technicians with more than 40 years of combined experience means we share knowledge with each other and bring that knowledge to our clients' job sites. LINX's higher level of service gets our clients back up and running

Coverage Area With offices in Denver, Ft. Collins, and Colorado Springs, we are nearby most of our clients. We primarily service the Front Range and also service Colorado mountain areas and the Western Slope, as well as Wyoming, Southern Nebraska and parts of Utah.



Service@teamlinx.com or call 303.576.7222

Can your system fix wait until Monday morning?



LINX Service Response Division provides customers standard or accelerated response time to reactive issue that arise with systems, provide clients with proactive preventive maintenance checks (health checks) of systems, MAC needs. LINX has dedicated personnel and fleet vehicles to provide quick and easy response to customer's needs.

LINX Managed Services Division provides clients with the ability to have full or part time site support from a highly qualified specialist, remote monitoring capabilities of systems, Video Conferencing solutions, re-occurring end-user training capabilities, remote support for companies with multiple locations. Service Account Managers that are sensitive to the customers' needs and providing ideas to overcome client's roadblocks and daily burdens.

LINX Service Solutions provides customers with 100+ service employees and the ability to contact one company with one call or email to get service needs for multiple systems. LINX provides customers with Audio Video needs, Structure cabling needs and Security solution needs all through one service request system. LINX Service coordinators receive 200+ customer correspondence and requests dally 24/7.

Safety Policy

A Historically Low EMR Rating

A stringent safety policy and up-to-date training has earned LINX a historically low EMR rating. Our current 0.79 EMR provides peace-of-mind the site will not be shut down because of an incident.

A full-time & Dedicated QAQC Safety Manager

Norm Mes anboards every on-site worker, roviews the LINX Safety Handbook and outlist every team member with a Personal Protection Equipment (PPE) package. He keeps safety top-of-mind for all of LINX. Norm has 36 years of industry experience.

Dressed for Success

Dressed for success

Every employee who works in the field is equipped with a PPE on their first day: Hardhat, safety glasses, gloves, vests, and masks (during

Safety Playbook

During orientation, the Safety Program is extensively covered and every employee receives an electronic copy that they can review at any time.

SAFETY CERTIFICATIONS

- · OSHA 10
- · OSHA 30
- · Stepladder Safety
- · Single & Extension Ladder Safety
- · Articulated Ladder Safety
- · Mobile Ladder Safety





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Historically low EMR Rating

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46

Foreman have completed the OSHA 30 training

69

Foremen completed OSHA 10 training

Daily

Safety toolbox talks

Monthly

Safety Newsletters

Full Time

QAQC Safety Manager

LOW

Incident Rate

100%

Of field personnel ladder safety certified



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In 2020, LINX spent over 1000 hours on safety education.

Warranty and Maintenance Statement

LINX MULTIMEDIA provides the following two-year Workmanship Warranty at no additional charge. All products provided by LINX MULTIMEDIA are represented as new and are backed by full manufacturer warranties unless otherwise identified. Manufacturer warranties are typically, one (1) to three (3) year warranty, but may include exceptions for items such as lamps, batteries, and other parts.

Exclusions: The warranty does not cover faults or problems resulting from:

- a. Abuse, misuse, accident, or negligence
- b. Inadequate infrastructure, electrical systems or any other system not supplied and installed by LINX
- c. Acts of nature or force majeure including, but not limited to, flooding, thunderstorm activity, extreme heat, vermin, or insects
- d. Any alteration to the system not approved and performed by LINX
- Failure of the user to observe any recommendations in the operating instructions for the system and associated equipment
- f. Exposure of the system to abnormally harsh or corrosive conditions, allowing foreign objects, including but not limited to, liquid, pins, dirt, to enter the products or system

Coverage provided M-F, 8:00am to 5:00pm Response time within 24-hours of initial request

Dedicated Service Department: Please Note: In addition to our standard 2-year warranty, LINX has several additional service plans providing scheduled preventative maintenance visits that provide give you peace of mind that you have an audio/visual expert on-call and that your systems are maintained to provide optimal performance.

Liability Insurance

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THE CERTIFICATE IS ISSUED AS A CERTIFICATE DOES NOT APPRIENT EXLOW, THE CHIEFICATE OF HIS REPRESENTATIVE OR PRODUCER,	YELY RAN MED T	OR I	KEGATIYELY AMEND, EX DES NOT CONSTITUTE A SUITIRCATE NOLDER.	TEND OR ALTER T CONTRACT BETW	EDITOLERA EDITOLERA	GE AFFORDED BY T UDIC DISURER(B), A	HE POLIC	113 110
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Project Approach

"LINX is competitive, their work is meticulous and preconstruction services are very detailed and well coordinated."

-Kendra McGovern, Prime West Companies



eXpect Accountability

ON BUDGET GUARANTEE

- Linx bids complete: We employ the best estimators in the industry who are meticulous in their execution.
- Once we estimate a project, we stick to our quote. The only change orders occur when
 you add new product or work to the original estimate.
- Take-Off Sheet: Our estimators use a system that ensures that all components of the
 projects are accurately counted and reported back to your project management team in a
 clear and concise table.



eXpect Flexibility

COMMUNICATION YOUR WAY

- Kick-off meeting: Linx will take the time to establish communication plans at the beginning
 of your job. We will listen to you and strive to understand your needs.
- Communication customization: In our initial meeting, we will listen to your needs to truly
 understand what format, frequency, and type of content you would like to receive about your
 project. We will then customize a communication plan with your preferences.
- LINX TRAX: LINX has developed a proprietary technology that gives Project Managers the
 capability to provide a visual installation update to our clients as often as they would like to
 check in. Did any other technology contractor offer you a crystal ball?



eXpect It Done

ON TIME GUARANTEE

- We will not miss any cut or installation dates. Once dates are clearly defined and agreed upon, we will stay on your precise schedule.
- We know construction schedules change and we will be flexible team players. We will work
 with you to schedule additional hours necessary, if your team runs into an unexpected
 schedule compression.



REQUEST FOR PROPOSAL

For

Commissioner Boardroom Audio/Visual System Closing Date: Wednesday June 1, 2022

Purpose of RFP

Laramie County is soliciting competitive sealed proposals from qualified vendors to provide Audio/Visual updates to the Laramie County Commissioners Boardroom. This project is being funded with federal ARPA funds (CFDA #21.027).

Table of Contents

Sections

- 1.0 Purpose & Overview
- 2.0 Scope of Services
- 3.0 General Terms & Conditions
- 4.0 Submittal Requirements
- 5.0 Disclosures

Attachments

Proposal Page Conflict of Interest Form

1.0 PURPOSE & OVERVIEW

Laramie County is soliciting competitive sealed proposals from qualified vendors to provide an Audio/Visual Equipment update to the Laramie County Commissioner's Boardroom. Project includes existing infrastructure that will need to be updated.

2.0 SCOPE OF SERVICES

Scope of Work:

Update existing Commissioner Boardroom system with up-to-date equipment to address the following:

- 1. Commissioner Panel
- 2. Clerk/Planning Desk
- 3. Production Booth
- 4. Camera System
- 5. Speakers
- 6. Video Streaming
- 7. Touch Panel Control
- 8. Equipment Rack

Specifics:

- New control processor
- Microphones
- HDMI extenders (4KZ version) for commissioner panel, clerk/planning desk and production booth.
- Touch panels for clerk desk and production booth
- Ability to have (2) PC's (1 at clerk's desk and 1 at the planning desk) and (1) laptop connected.
- (8) Speakers to be installed in ceiling
- (5) Cameras to be installed in room (2 back, 2 front and 1 side).
- Auto-tracking camera system
- Equipment rack with wireless microphone receiver, antenna distribution amplifier and owner network switch for remote management.
- Capability for connecting to three different services for streaming and recording (Granicus, Zoom, and Boxcast).
- Remove and replace existing Vaddio video switcher and controller in production booth.
 - o Addition of manual IP Camera Controller in production both

Additional Notes:

- Bidders shall visit the site and carefully examine the areas in question as to conditions that may affect proper execution of the work.
- All dimensions and quantities shall be determined or verified by the contractor
- No claims for extra costs allowed because of lack of full knowledge of the existing conditions unless agreed to in advance with Laramie County or Laramie County's representative.
- Lump sum base bid. The bidder agrees to accept as full payment, as herein specified, bid based upon the undersigned's own estimate of quantities and costs.
- Work will take place in a historic room; all efforts will be made to minimize impact.
- A. The respondent shall provide the following information for each proposed system:
 - 1. A complete proposal including all related costs for providing the equipment, supplies and installation as outlined above.
 - 2. Delivery of all equipment, supplies, and installation.
 - 3. Enter into a written contract for work with Laramie County.
 - 4. Contractor shall comply with all applicable Federal and State statutes and regulations as well as local ordinances.
- B. The person or persons provided by the respondent to complete work shall be fully qualified to provide said services.
- C. All work provided by the respondent shall be in conformance with local, State and Federal rules and regulations.
- D. All equipment shall be responsive to the needs of the County, shall be performed in accordance with County programs, policies and procedures, and shall utilize appropriate methods and techniques.
- E. All records, including digital information, video tapes and audio tapes, related to the contract services performed for the County shall be subject to the Wyoming Public Records Laws and shall be maintained and made available in accordance with those laws and public records policies and procedures of the County. Records shall be made available to the County without question upon request of the County, in accordance with the requirements of law. Citizen requests for such records shall be processed through the County. All records, including all types of electronic records, related to the contract and services performed there under shall be the property of the County at the end of the contract, or at the end of the County's fiscal year, or upon demand of the County, whichever occurs first. The County shall specify the minimum records to be maintained by the respondent. The respondent may maintain additional records at its discretion.

3.0 GENERAL TERMS & CONDITIONS

3.1 RFP Closing Date

Proposals must be received by the Laramie County Information Technology Department at 310 West 19th Street, Suite 410, Cheyenne, Wyoming 82001 no later than 8:00 a.m., local time, on Wednesday June 1, 2022. Proposals received after this time will not be considered. Tours of the proposed site can be arranged providing the tour has been scheduled in advance with the Laramie IT Department.

3.2 Delivery of Proposals

All proposals shall be sealed and delivered or mailed to (faxes and emails will not be accepted):

3.3 Pre-proposal Information

No specific pre-proposal meeting will be held. Each respondent shall contact the Laramie Information Technology Department to discuss the proposal with the County if needed and for tours.

3.4 Public RFP Opening

Only the names of the firms submitting proposals will be read aloud at the RFP opening. The proposals will be available for inspection during normal business hours in the Laramie County Commissioners Office within three (3) working days of the closing date, by appointment.

A complete tabulation of proposals will be available after it is completed. A public bid opening will take place on **Wednesday June 1, 2022 at 8:15am** local time.

Individuals covered by the Americans with Disabilities Act of 1990 in need of accommodations to attend public RFP openings or meetings should contact the Laramie County IT Department at, (307) 633-4281 at least five (5) days prior to the date.

3.6 Proposal Form

- A. See Submittal Requirements for complete details.
- B. Each respondent shall submit THREE (3) complete sets of the proposal form, one marked "ORIGINAL" and TWO (2) marked "COPY". The proposal shall be submitted on an exact copy of the attached proposal form
- C. The proposal form must be signed by an official authorized to legally bind the respondent to all RFP provisions contained herein.
- D. Terms and conditions differing from those in this RFP may be cause for disqualification of the proposal.

3.7 Questions Concerning RFP

Questions concerning any portion of this RFP should be directed in writing to the Laramie County IT Department named below, who shall be the official point of contact for this RFP. Mark cover page or envelope(s) "Commissioners Boardroom."

Submit questions to:

Dominic Davis
Assistant Director Laramie County IT
310 W. 19th Street, Suite 410
Cheyenne, WY 82001
307-633-4281

Dominic.Davis@laramiecountywy.gov

3.8 Clarification and Addenda

It is incumbent upon each respondent to carefully examine all specifications, terms, and conditions contained herein. Any inquiries, suggestions, or requests concerning interpretation, clarification or additional information shall be made in writing, (facsimile transmissions acceptable) through the Assistant Director named above. The County will not be responsible for any oral representation(s) given by any employee, representative or others. The issuance of a written addendum is the only official method by which interpretation, clarification or additional information can be given.

If it becomes necessary to revise or amend any part of this RFP, notice may be obtained by accessing the County web site. Respondents in their proposal must acknowledge receipts of amendments. Each respondent should ensure that they have received all addenda and amendments to this RFP before submitting their proposal. Please check the Laramie County web site at http://www.laramiecounty.com for any addenda.

3.9 Award

The County reserves the right to award the contract to the respondent(s) that the County deems to offer the best overall proposal(s). The County is therefore not bound to accept a proposal on the basis of lowest price. In addition, the County at its sole discretion, reserves the right to cancel this RFP, to modify the quantities of product we purchase, to reject any and all proposals, to waive any and all informalities and/or irregularities, or to re-advertise with either the identical or revised specifications, if it is deemed to be in the best interest of the County to do so. The County also reserves the right to make multiple awards, based on experience and qualifications if it is deemed to be in the County's best interest.

3.10 Contract

The contents of this RFP and all provisions of the successful proposal deemed pertinent by the County may be incorporated into a contract and become legally binding. A separate contract document will be issued.

The County Commissioners are the sole Contracting Officer for Laramie County, Wyoming, and only he/she or his/her designee is authorized to make changes to any contract.

The County shall be responsible for only those orders placed by the County on an authorized signed Purchase Order or Price Agreement. The County shall not be responsible for any order, change, substitution or any other discrepancy from the Purchase Order or Price Agreement. If there is any question about the authenticity of a Purchase Order, Price Agreement or change order, the respondent should promptly contact the Laramie County

3.11 Disclosure of RFP Content

All material submitted becomes the property of the County and may be returned only at the County's option. The County has the right to use any or all ideas presented in any reply to this RFP. Selection or rejection of any proposal does not affect this right.

3.12 Respondent's Responsibility

A respondent, by submitting a proposal represents that:

- A. The respondent has read and understands the RFP in its entirety that and the proposal is made in accordance therewith, and
- B. The respondent possesses the capabilities, resources, and personnel necessary to provide efficient and successful service to the County, and;
- C. Before submitting a proposal, each respondent shall make all investigations and examinations necessary to ascertain site and/or local conditions and requirements affecting the full performance of the contract and to verify any representations made by Laramie County upon which the respondent will rely. If the respondent receives an award because of its proposal submission, failure to have made such investigations and examinations will in no way relieve the respondent from its obligations to comply in every detail with all provisions an requirements of the contract, nor will a plea of ignorance of such conditions and requirements be accepted as a basis for any claim by the respondent for additional compensation or relief.

3.13 Payment Terms

The County will remit full payment on all undisputed invoices within forty-five (45) days from receipt by the appropriate person(s) (to be designated at time of contract) of the invoice(s) or receipt of all products or services ordered.

3.14 Conflict of Interest Disclosure Form

All respondents shall complete and have notarized the attached disclosure form of any potential conflict of interest that the respondent may have due to ownership, other clients, contracts, or interest associated with this project.

3.15 Minor Irregularities

The County reserves the right to waive minor irregularities in proposals, providing such action is in the best interest of the County. Minor irregularities are defined as those that have no adverse

effect on the County's best interests, and will not affect the outcome of the selection process by giving the respondent an advantage or benefit not enjoyed by other respondents.

3.16 Deviations

All proposals must clearly and with specific detail, note all deviations to the exact requirements imposed upon the respondent by the General Terms & Conditions. Such deviations must be stated upon the Proposal Form; otherwise, Laramie County will consider the subject proposals as being made in strict compliance with said General Terms & Conditions to respondents; the respondent being held therefore accountable and responsible. Respondents are hereby advised that Laramie County will only consider proposals that meet the exact requirements imposed by the General Terms & Conditions; except, however, said proposals may not be subject to such rejection where, at the sole discretion of Laramie County, the stated deviation is considered to be equal or better than the imposed requirement and where said deviation does not destroy the competitive character of the RFP process by affecting the amount of the proposal such that an advantage or benefit is gained to the detriment of the other respondents.

3.17 Waiver of Claims

Once this contract expires, or final payment has been requested and made, the awarded respondent shall have no more than 30 calendar days to present or file any claims against the County concerning this contract. After that period, the County will consider the respondent to have waived any right to claims against the County concerning this agreement.

3.18 Selection Criteria

Each proposal shall be evaluated using the following criteria:

- 1. Proper submittal of ALL documentation as required by this proposal
- 2. Overall scope and quality of the proposed project
- 3. Meeting or exceeding the requirements of the RFP
- 4. Quality and compatibility of the work proposed
- 5. Ability to accomplish project in a timely manner
- 6. The benefits to Laramie County as it pertains to:
 - a. Related experience in the areas covered in the RFP
 - b. Past record of performance on contracts with government agencies and private industry with respect to such factors as control of costs, quality of work and ability to meet schedules
 - c. Experience, ability and overall quality of past and current projects

3.19 Termination / Cancellation of Contract

The County reserves the right to cancel the contract without cause with a minimum thirty (30) days written notice. Termination or cancellation of the contract will not relieve the respondent of any obligations for any deliverables entered into prior to the termination of the contract (i.e. reports, materials, statements of accounts, etc., required and not received). Termination or

cancellation of the contract will not relieve the respondent of any obligations or liabilities resulting from any acts committed by the respondent prior to the termination of the contract.

3.20 Incurred Expenses

This RFP does not commit Laramie County to award a contract. Nor shall Laramie County be responsible for any cost or expense, which may be incurred by the respondent in preparing and submitting the proposal called for in this RFP, or any cost or expense incurred by the respondent prior to the execution of a contract agreement.

3.21 Presentations by Respondents

Laramie County, at its sole discretion, may ask individual respondents to make oral presentations and/or demonstrations without charge to the County.

The County reserves the right to require any respondent to demonstrate to the satisfaction of the County that the respondent has the fiscal and managerial abilities to properly furnish the services proposed and required to fulfill the contract. The demonstration must satisfy the County and the County shall be the sole judge of compliance.

Respondents are cautioned not to assume that presentations will be required and should include all pertinent and required information in their original proposal package.

3.22 Minimum Specifications

The specifications listed in the Scope of Service are the minimum required performance specifications for this RFP. They are not intended to limit competition nor specify any particular respondent, but to ensure that the County receives quality services.

3.23 Respondent's Personnel

The respondent shall be responsible for ensuring that its employees, agents and subcontractors comply with all applicable laws and regulations and meet all federal, state and local requirements related to their employment and position. The respondent certifies that it does not and will not during the performance of the contract employ illegal alien workers or otherwise violate the provisions of the federal Immigration Reform and Control Act of 1986, as amended. During the performance of the contract, the respondent agrees to the following:

The respondent shall not discriminate against any employee or applicant for employment because of race, religion, color, sex, age, handicap or national origin, except when such condition is a bona fide occupational qualification reasonably necessary for the normal operations of the respondent.

The respondent agrees to post in conspicuous places, visible to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.

The respondent, in all solicitations or advertisements for employees placed by or on behalf of the respondent, shall state that such respondent is an Equal Opportunity Employer.

Notices, advertisements, and solicitations placed in accordance with federal law, rule, or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section. The respondent shall include the provisions of the foregoing paragraphs above in every subcontract or purchase order so that the provisions will be binding upon each respondent or vendor. The respondent and any subcontractor shall pay all employees working on this contract not less than minimum wage specified in the Fair Labor Standards Act (29 CFR 510-794) as amended. Any information concerning the County, its products, services, personnel, policies or any other aspect of its business learned by the respondent or personnel furnished by the respondent in the course of providing services pursuant to the Agreement, shall be held in confidence and shall not be disclosed by the respondent or any employee or agents of the respondent or personnel furnished by the respondent, without the prior written consent of the County.

3.24 Claim Notice

The respondent shall immediately report in writing to the County's designated representative or agent any incident, which might reasonably be expected to result in any claim under any of the coverage mentioned herein. The respondent agrees to cooperate with the County in promptly releasing reasonable information periodically as to the disposition of any claims, including a resume' of claims experience relating to all respondent operations at the County project site.

3.25 Proposal Acceptance/Rejection

The County reserves the right to accept or reject any or all proposals received as a result of this RFP, or to negotiate separately with competing respondents, and to waive any informalities, defects, or irregularities in any proposal, or to accept that proposal or proposals, which in the judgment of the proper officials, is in the best interest of the County.

4.0 SUBMITTAL REQUIREMENTS

Proposals shall include all of the information solicited in this RFP, and any additional data that the respondent deems pertinent to the understanding and evaluating of the proposal. Proposals shall be organized and sections tabbed in the following order. The respondent should not withhold any information from the written response in anticipation of presenting the information orally or in a demonstration, since oral presentations or demonstrations may not be solicited. All proposals shall include at minimum:

Tab 1 – Respondent's Profile

A brief profile of the firm, including:

- 1. A brief history of the company
- 2. Organizational structure
- 3. Ownership interests

- 4. Active business venue (counties, states, etc.)
- 5. Present status and projected corporate direction
- 6. The firm's overall qualifications to provide a summary of equivalent services as the Scope of Work.

Tab two - Completed Proposal Form (use-attached forms-1 for each building)

Tab 3 – References

List at least three (3) recent references where the equivalent projects have been conducted within the past five years.

Tab 4 - Conflict of Interest Disclosure Form

All respondents shall properly complete, have notarized and attach with their proposal the attached notarized disclosure statement. The Officers and Significant Stakeholders form shall also be completed and be submitted behind this tab.

Tab 5 - Other Information

Include any additional information you believe will assist the County in the selection process of qualified respondents. Please be succinct.

5.0 Disclosures

The laws of Wyoming require that the contents of all proposals shall be placed in the public domain and be open to inspection by interested parties. Trade secrets or proprietary information that are recognized as such and are protected by law may be withheld if clearly identified as such in the proposal. The entire proposal cannot be designated as proprietary or a trade secret. If a request is received to examine portions designated as proprietary or a trade secret, Laramie County will notify the vendor to permit the vendor to defend the proprietary nature of the information.

If a respondent discovers any ambiguity, conflict, discrepancy, exclusionary specifications, omission, or other error in this document, the respondent shall immediately notify the issuing office. If a respondent fails to notify the issuing office of any error, ambiguity, conflict, discrepancy, exclusionary specifications, or omission, the respondent shall submit a response at its own risk and under such conditions. If the respondent is awarded a contract, then such respondent will not be entitled to additional compensation, relief, or time by reason of the error or its later correction.

The successful respondent will be expected to enter into a contract with Laramie County upon terms acceptable to the County. Respondent will be required to be registered in Sam.gov to receive federal ARPA funding as a contractor.

Following the award of the contract, responses to this proposal are subject to release as public information unless specific parts of the response can be shown to be exempt from the laws of the

State of Wyoming. Respondents are advised to consult with their legal counsel regarding disclosure issues and take the appropriate precautions to safeguard trade secrets or any other proprietary information. Laramie County assumes no obligation or responsibility for asserting legal arguments on behalf of potential respondents.

If a respondent believes that parts of a proposal are confidential then the respondent must so specify. The respondent must mark in bold red letters the term "CONFIDENTIAL" on that part of the response, which the respondent believes to be confidential. The respondent must submit in writing specific detailed reasons, including any relevant legal authority, stating why the respondent believes the material to be confidential. Vague and general claims as to confidentiality will not be accepted. Laramie County will be the sole judge as to whether a claim is general and/or vague in nature. All parts of proposals, which are not marked as confidential, will be automatically considered public information after the contract is awarded. The successful proposal may be considered public information even though parts are marked confidential.

Proposals must be signed by a person authorized to commit the respondent to provide the services requested in this RFP. Submission of a signed proposal will be interpreted to mean the respondent has agreed to all terms and conditions set forth in all of the sheets, which make up this RFP.

Laramie County accepts no obligations for the costs incurred in responding to this RFP in anticipation of being awarded a contract. Laramie County reserves the right to reject any and all submitted proposals. It is understood that all proposals become the property of Laramie County and will be available for public inspection. No obligation is made by retention of these proposals, nor is Laramie County committed to awarding a contract as a result of this RFP.

Each respondent must disclose any existing or potential conflict of interest relative to the performance of the requirements of this proposal. Examples of potential conflicts may include an existing business or personal relationship between the respondent, its principal or any affiliate or subcontractor, with Laramie County or any other entity or person involved in any way in the project that is the subject of this RFP. Similarly, any personal or business relationship between the respondent, the principals, or an affiliate or subcontractor, with any employee of Laramie County or its suppliers must be disclosed. Any such relationship that might be perceived or represented as a conflict should be disclosed. Failure to disclose any such relationship or reveal personal relationships with Laramie County employees may be cause for contract termination. Laramie County will decide if an actual or perceived conflict should result in proposal disqualification. By submitting a response to this RFP, all respondents affirm that they have not given, nor intend to give, any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, tip, favor, or service to a Laramie County employee or representative in connection with the procurement.

Governmental Immunity

Laramie County does not waive its Governmental/Sovereign Immunity, as provided by any applicable law including W.S. 1-39-101 *et seq.*, by issuing this RFP or by entering into any subsequent agreement. Further, Laramie County fully retains all immunities and defenses

provided by law with regard to any action, whether in tort, contract or any other theory of law, based on this RFP or any subsequent agreement.

Indemnification

To the fullest extent permitted by law, the successful respondent agrees to indemnify and hold harmless Laramie County, its appointed officials, elected officials, employees and volunteers from any and all liability for injuries, damages, claims, penalties, actions, demands or expenses arising from or in connection with any work performed by or on behalf of respondent for Laramie County pursuant to any agreement with Laramie County.

Termination

The selection may be terminated (a) by either party at any time for failure of the other party to comply with the terms and conditions of the RFP or any subsequent agreement; (b) by either party, with thirty days' prior written notice to the other party; or (c) upon mutual written agreement by both parties.

Force Majeure

Neither the respondent nor Laramie County shall be liable to perform under this RFP or subsequent agreement if such failure arises out of causes beyond control, and without the fault or the negligence of said party. Such causes may include, but are not restricted to, Act of God or the public enemy, fires, floods, epidemics, quarantine restrictions, freight embargoes and unusually severe weather. In every case, however, a failure to perform must be beyond the control and without the fault or the negligence of said party.

The submission of a proposal shall be considered acceptance to all the terms and conditions provided herein and in the various proposal documents, unless specifically noted otherwise in the proposal.

PROPOSAL FORM

TO:

The undersigned hereby declares that [firm name]
have carefully examined the specifications to furnish RFP Commissioner Boardroom for which proposals were advertised to be received Wednesday June 1, 2022 by 8:00am. and further declare that [firm name] will furnish the said
will furnish the said
work according to specifications.
Proposed Cost
Total Estimated Cost for Project: \$
The above prices are all inclusive; County shall pay no other forms of compensation. The Cour reserves the right to add additional related services that were not known at the time of the publishing of this RFP to any resulting contract, upon negotiations with awarded contractors this mutually agreeable.
Have you supplied the Submittal Requirements outlined above? YES NO
Laramie County reserves the right to reject any or all proposals, to waive informalities, and to accept all or any part of any proposal as they may deem to be in the best interest of the County.
I hereby certify that I have read and understand the requirements of this Request for Proposals and, that I as the respondent, will comply with all requirements, and that I am duly authorized to execute this proposal/offer document and any contract(s) and/or other transactions required by award of this RFP.
Company
By(Print nam
Signature
Address City State ZIP Telephone Fav
CityStateZIP
receptionerax
E-Mail Address:
DINS# Fed I D #

CONFLICT OF INTEREST & DISCLOSURE FORM

I HEREBY CERTIFY that

I (printed name)
am the (title)
and the duly authorized representative of the firm of (Firm Name)
whose address is
And I possess the legal authority to make this affidavit on behalf of myself and the firm for which I am acting; and,
Except as listed below, no employee, officer, or agent of the firm have any conflicts of interest, real or apparent, due to ownership, other clients, contracts, or interests associated with this project; and,
Neither the business nor any authorized representative or significant stakeholder of the business has been determined by judicial or administrative board action to be in noncompliance with or in violation of any provision of the Building Code Regulations of Laramie County, nor has any outstanding past due debt to Laramie County; and,
This proposal is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting a proposal for the same services, and is in all respects fair and without collusion or fraud.
EXCEPTIONS (List)
Ci-matura.
Signature:
Printed Name:
Firm Name:
Date:
Sworn to and subscribed before me this
(Printed, typed or stamped commissioned name of Notary Public)