

AGREEMENT TO PROVIDE EOC AV EQUIPMENT FOR THE EMA TRAINING
between
LARAMIE COUNTY, WYOMING and LINX MULTIMEDIA.

This Agreement is made and entered into by and between Laramie County, Wyoming, 310 W. 19th Street, Suite 300, Cheyenne, Wyoming, 82001 ("COUNTY") and LINX Multimedia, LLLP, 9900 E. 51st Ave., Denver, CO 80238 ("CONTRACTOR").

I. PURPOSE

The CONTRACTOR is to provide the purchase, installation, and programming of display, system input, microphones, antenna, speakers, camera, touchscreens and rack equipment as outlined in Attachment B (hereinafter referred AV Equipment) as requested in the RFP issued by Laramie County.

II. TERM

This Agreement shall commence on the date last executed by the duly authorized representatives of the parties to this Agreement, and shall remain in force until the project is completed by CONTRACTOR and accepted by COUNTY as set forth in the Agreement.

III. PAYMENT

COUNTY shall pay CONTRACTOR for services upon receipt of the CONTRACTOR'S invoice to the COUNTY as detailed in the RFP attached hereto as Attachment A, which is fully incorporated herein. The total payment to CONTRACTOR under this Agreement shall not exceed \$95,368.43 (bid amount), unless negotiated by both parties in writing. Payment will be made to CONTRACTOR for materials upon invoice. No payment shall be made before the last signature is affixed to this Agreement. Payments shall be in accordance with Wyo. Stat. § 16-6-602 (as amended). This project is being paid for with Federal ARPA Funds (CFDA #21.027).

IV. RESPONSIBILITIES OF CONTRACTOR

- A. CONTRACTOR shall supply and installed the detailed equipment in the attached proposal, attached hereto as Attachment B and incorporated by this reference.
- B. CONTRACTOR shall work closely with COUNTY in coordinating the purchase, delivery and installation, CONTRACTOR will work with COUNTY as needed in accordance with such individuals or carriers as deemed appropriate by COUNTY.
- C. CONTRACTOR agrees to retain all required records for three (3) years after the County makes final payment and all other matters relating to the Agreement are concluded. CONTRACTOR agrees to permit access by the COUNTY or any of its duly authorized representatives to any books, documents, papers and records of the CONTRACTOR, which are directly pertinent to this specific Agreement for

purposes including but not limited to audit, examination, excerpts, and transcriptions.

V. GENERAL PROVISIONS

A. **Termination:** This Agreement may be terminated (a) by either party at any time for failure of the other party to comply with the terms and conditions of this agreement; (b) by either party, with thirty (30) days' prior written notice to the other party; or (c) upon mutual written agreement by both parties.

B. **Entire Agreement:** This Agreement (5 pages), and the attached RFP (14 pages) and the attached Proposal (25 pages) represent the entire and integrated agreement and understanding between the parties and supersede all prior negotiations, statements, representations and agreements, whether written or oral.

C. **Assignment:** Neither this Agreement, nor any rights or obligations hereunder shall be assigned or delegated by a party without the prior written consent of the other party.

D. **Modification:** This Agreement shall be modified only by a written agreement, duly executed by all parties hereto.

E. **Invalidity:** If any provision of this Agreement is held invalid or unenforceable by any court of competent jurisdiction, or if the COUNTY is advised of any such actual or potential invalidity or unenforceability, such holding or advice shall not invalidate or render unenforceable any other provision hereof. It is the express intent of the parties that the provisions of this Agreement are fully severable.

F. **Applicable Law and Venue:** The parties mutually understand and agree this Agreement shall be governed by and interpreted pursuant to the laws of the State of Wyoming. If any dispute arises between the parties from or concerning this Agreement or the subject matter hereof, any suit or proceeding at law or in equity shall be brought in the District Court of the State of Wyoming, First Judicial District, sitting at Cheyenne, Wyoming. The foregoing provisions of this paragraph are agreed by the parties to be a material inducement to CONTRACTOR and to COUNTY in executing this Agreement. This provision is not intended nor shall it be construed to waive COUNTY's governmental immunity as provided in this Agreement.

G. **Contingencies:** CONTRACTOR certifies and warrants no gratuities, kickbacks or contingency fees were paid in connection with this Agreement, nor were any fees, commissions, gifts or other considerations made contingent upon the award of this Agreement.

H. **Discrimination:** All parties agree they will not discriminate against any person who performs work under the terms and conditions of this Agreement because of race, color, gender, creed, handicapping condition, or national origin.

I. ADA Compliance: All parties agree they will not discriminate against a qualified individual with disability, pursuant to law as set forth in the Americans With Disabilities Act, P.L. 101-336, 42 U.S.C. § 12101, *et seq.*, and/or any properly promulgated rules and regulations relating thereto.

J. Governmental/Sovereign Immunity: COUNTY does not waive its Governmental/Sovereign Immunity, as provided by any applicable law including W.S. § 1-39-101 *et seq.*, by entering into this Agreement. Further, COUNTY fully retains all immunities and defenses provided by law with regard to any action, whether in tort, contract or any other theory of law, based on this Agreement.

K. Indemnification: To the fullest extent permitted by law, CONTRACTOR agrees to indemnify and hold harmless COUNTY, its elected and appointed officials, employees and volunteers from any and all liability for injuries, damages, claims, penalties, actions, demands or expenses arising from or in connection with work performed by or on behalf of CONTRACTOR for COUNTY except to the extent liability is caused by the sole negligence or willful misconduct of COUNTY or its employees. CONTRACTOR shall carry liability insurance sufficient to cover its obligations under this provision and provide COUNTY with proof of such insurance.

L. Third Parties: The parties do not intend to create in any other individual or entity the status of third party beneficiary, and this Agreement shall not be construed so as to create such status. The rights, duties and obligations contained in this Agreement shall operate only between the parties to the Agreement, and shall inure solely to the benefit of the parties to this Agreement.

M. Conflict of Interest: COUNTY and CONTRACTOR affirm, to their knowledge, no CONTRACTOR employee has any personal beneficial interest whatsoever in the agreement described herein. No staff member of CONTRACTOR, compensated either partially or wholly with funds from this Agreement, shall engage in any conduct or activity, which would constitute a conflict of interest relative to this Agreement.

N. Force Majeure: Neither party shall be liable to perform under this Agreement if such failure arises out of causes beyond control, and without the fault or the negligence of said party. Such causes may include, but are not restricted to, Act of God or the public enemy, fires, floods, epidemics, quarantine restrictions, freight embargoes, and unusually severe weather. In every case, however, a failure to perform must be beyond the control and without the fault or the negligence of said party.

O. Limitation on Payment: COUNTY's payment obligation is conditioned upon the availability of funds, which are appropriated or allocated for the payment of this obligation. If funds are not allocated and available for the continuance of the services and equipment provided by CONTRACTOR the Agreement may be terminated by COUNTY at the end of the period for which funds are available. COUNTY shall notify CONTRACTOR at the earliest possible time of the services, which will or may be affected by a shortage of funds. At the earliest possible time means at least thirty (30) days before the shortage will affect payment of claims, if COUNTY knows of the shortage at least thirty (30) days in advance. No penalty shall accrue to

COUNTY in the event this provision is exercised, and COUNTY shall not be obligated or liable for any future payments due or for any damages as a result of termination under this provision. This provision shall not be interpreted or construed to permit COUNTY to terminate this Agreement in order to acquire similar services from another party.

P. Notices: All notices required and permitted under this Agreement shall be deemed to have been given, if and when deposited in the U.S. Mail, properly stamped and addressed to the party for whom intended at such parties' address listed herein, or when personally delivered personally to such party. A party may change its address for notice hereunder by giving written notice to the other party.

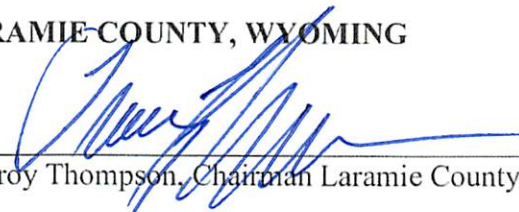
Q. Compliance with Law: CONTRACTOR shall comply with all applicable laws, regulations and ordinances, whether Federal, State or Local.

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Signature Page

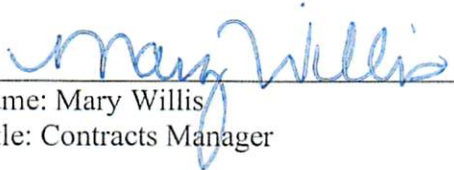
LARAMIE COUNTY, WYOMING

By:  Date 4/5/22
Troy Thompson, Chairman Laramie County Commissioners

ATTEST:

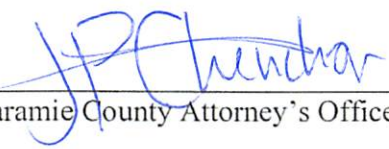
By:  Date 4-6-2022
Debra Lee, Laramie County Clerk

CONTRACTOR: LINX Multimedia, LLLP

By:  Date 4/4/22
Name: Mary Willis
Title: Contracts Manager

This Agreement is effective the date of the last signature affixed to this page.

REVIEWED AND APPROVED AS TO FORM ONLY:

By:  Date 4/4/22
Laramie County Attorney's Office



**EOC AV EQUIPMENT
FOR EMA TRAINING
ROOM**

Prepared By:
Mark Merrick
Senior Account Executive
720.425.3535
mmerrick@teamlinx.com

LINX

EOC AV EQUIPMENT FOR EMA TRAINING ROOM

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Executive Summary,



On behalf of LINX, thank you for giving us the opportunity of working to become your AV Integration Partner. We are pleased to provide our proposal for our integration services as outlined in your RFP. We are a Colorado based technology integrator with fully staffed offices in Denver, Ft. Collins, and Colorado Springs.

Our commitment is to engage our engineering, programming, commissioning, and training services to provide you the type of quality design and installation that is expected. We will work to be your technology partner, aligning our team with the vision of the project, end-user expectations and construction schedule demands.

LINX's Commitments and Offerings for this Partnership:

- **2-YEAR Workmanship Warranty:** LINX will offer a 2-year workmanship warranty for materials and workmanship at NO CHARGE. Please see LINX Warranty in this submittal for more detail.
- **Dedicated Project TEAM:** Our dedicated project team will be involved in understanding the AV design, integration, training, and continuing service needs for this project.
- **Production Facility:** To understand the full advantages of our Production Facility, we would like to invite all interested parties for a full tour. Our Production Facility offers several advantages to a project of this complexity:
 - **Prototyping of AV Systems and new Technology**
 - **Project Efficiencies:** By building and kitting all systems off site, we can mitigate the demands of an ever-changing project schedule as we will begin work before the spaces are ready. We assure that critical equipment is updated and programmed correctly as quality control is interwoven throughout this process.
 - **Efficient Serviceability of AV Systems:** The Production Facility allows us to get in front of service needs.
 - **DAY 2 SERVICE:** LINX dedicated Service Department will address any UW service requests in a timely manner. Our Service offerings: Standard SLAs, LINX Live support, LINX Remote Monitoring and Teleportivity can be customized for the University needs.

We pride ourselves in putting our customers first, meeting their expectations and installing simple and reliable systems that enhance the efficiency and profitability of our customers facilities.

Thank you again for this opportunity.



Mark Merrick,
Main Point of Contact
Senior Account Executive



LINX OFFICE LOCATIONS



- 1 LINX Headquarters
9900 E 51st Ave
Denver, CO 80238
- 2 LINX Market Street Studio
1445 Market St. Ste 100 + 150
Denver, CO 80205
- 3 LINX Colorado Springs
423 W Pikes Peak Ave
Colorado Springs, CO 80907
- 4 LINX Fort Collins
4950 S. College Avenue
Fort Collins, CO 80525
- 5 LINX Midvale
167 7005 S.
Midvale, UT 84047
- 6 LINX Redmond
10675 Willows Road
Redmond, WA 98052
- 7 LINX Quincy
614 5th Ave SE Suite A
Quincy, WA, 96848
- 8 LINX San Antonio
1142 Arion Parkway
San Antonio, TX 78216

Serving Clients Across the USA

We employ over **570 people**, including technicians, project managers, operations and engineering staff who are dedicated, certified and technically trained in their specific discipline.

The strategic partnerships we maintain with best of class manufacturers allow us to perform work on a nationwide basis for Fortune 100 companies.

About LINX

We work with companies to help design workplace ecosystems with interconnected and interdependent diverse work settings – work settings that support mobility within the workplace and beyond to give people choice and control over where they can do their best work.

As a technology integration company, LINX specializes in the design, installation, and support of network cabling, multimedia, security and in-building/campus wireless systems.



Our Mission

LINX was founded in 2003 when five technology integration experts banded together to build the company they always envisioned, the ideal place they always wanted to work. Since then, LINX has grown from \$4M to \$100M+, from 7 employees to 570+, and from a makeshift office in a co-founder's basement to a nationally recognized leader with the HQ in Denver, Colorado.

PRESENT BUSINESS STATUS

80,000+
Projects Completed

18 years
In business with the same trusted partners at platinum and gold installation statuses

\$113million
annual revenue (fiscal 2020)

est. 2003
company established

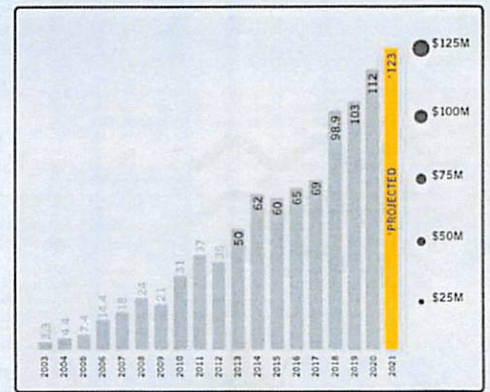
8
headquarter + studio locations

570+
employees

9x
INC 5000 fastest growing companies list

7
BICSI RCDD certified employees

Over the last **18 years** LINX has continuously grown, completing over 90,000 projects, almost \$1 billion in billings.



LINX Team



Mark Merrick
Sr. Account Manager
Industry Experience: 25+ years

Mark will make sure that your expected functionality and budget matches the design that LINX provides. As Senior Account Executive, Mark will be involved throughout the project, spearheading the consistent flow of communication among the project team and overseeing all client needs.

Mark will assure the client receives quality product training and post-project service as needed. Mark will call upon LINX Multimedia's team of design engineers, project engineers and field team members as needed for each client project.

"Our goal is to build lasting partnerships by putting our customers first, designing and installing simple, reliable systems that enhance the efficiency and profitability of our customers facilities."



Tim Hoskins
CTS- Design Engineer
Industry Experience: 10+ years

Tim develops audiovisual system designs from concept through detailed construction drawings to create designs for large design/build projects, producing system schematics, layout drawings, 3D models, and budgets that combine functionality with efficient engineering. Tim specializes in large-scale video solutions.

Tim has a Bachelor's Degree in Electrical Engineering and is certified through Crestron, Extron, and Infocomm

Project References: Google; NetApp; DaVita; BP; FourPoint Energy



Jeremy Reynolds
CTS - Programming Manager
Industry Experience: 19 years

Jeremy's technical aptitude, attention to detail and passion for customer service has given him an undisputed reputation as one of the top audio-visual engineers in our industry. Jeremy's skills include programming, system design, project engineering and commissioning.

Certifications: Crestron Certified Programmer; Crestron Commercial Lighting Control Expert - CLC-E; InfoComm - Certified Technology Specialist (CTS); Biamp Tesira and Audio Training Course; AMX - Control Programmer I and II; Syn-Aud-Con - 2 Day Sound Reinforcement for Technicians

Project Experience: Prologis HQ Move; Charles Schwab Lone Tree Campus; Colorado Rockies Rooftop Project; Four Points Energy HQ Build; British Petroleum Denver HQ; CSU Clark Hall; Four Seasons Hotel and Conf. Center; Environmental Protection Agency; Emergency Operations Center; University of Texas - Health Science Center; Ellie Caulkins Opera House



Chris Rynders
Sr. Project Manager
Industry Experience: 10 years

Chris manages LINX's projects from award to closeout ensuring all milestones are delivered on time and meet design specifications. Chris's experience in the Audio Visual Industry spans project management and delivery from both the integrator and the client role aiding him in understanding the unique needs of the many stakeholders in a project's life. His technical training and experience in the industry help inform his risk management, change control, and execution of the project. His projects include enterprise, higher education, government, and museums.

Chris graduated from the University of Colorado Denver with a Bachelors of Science in Music and Audio Technology. He is certified through CTS and AVIXA International.

Project References: Microsoft, Charles Schwab, Woodward Inc, Colorado State University, University of Wyoming, Platte River Power Authority, United States National Guard

LINX Production Room

Thinking deeply about the use of your new systems provides innovation and exceptional outcomes. You have asked many of the right, thought-provoking questions:

- Will my office have a hybrid environment?
- What does the new normal look like?
- What blend of individual focused workspace versus collaborative, meeting, and social space is now required when many folks do their focused work at home?

We will walk side-by-side in the learning phase to not only find the answers to these questions, but also co-create to define a path of discovery that fits within your current project schedule. We have a **developed toolbox of additional services and resources** to help with technology designs and to support your workplace culture and employees.

Standardization

Running systems through our production process provides the basis of a platform for standardization across all buildings. Functionality and equipment will be standardized. This will impact cost, uptime, serviceability, and ultimately your ROI on their technology.

Schedule Challenges

Creating your AV system in the safe, secure, clean environment that our Production Facility allows us to work on systems regardless of site conditions. This gives us the ability to mitigate schedule changes and meet compressed timelines.

Prototyping

Utilizing our Production Facility gives you the opportunity to test drive their system before they are installed. This can be done over Zoom, Teams or in person. System updates can be performed on product prior to it being installed.

Quality Assurance

Keep in mind that Q&A is not just a final check point but an ongoing part of the entire Production Process. Rack building, programming, and testing of systems is checked through the process ensuring that we have reliable system before they are installed.

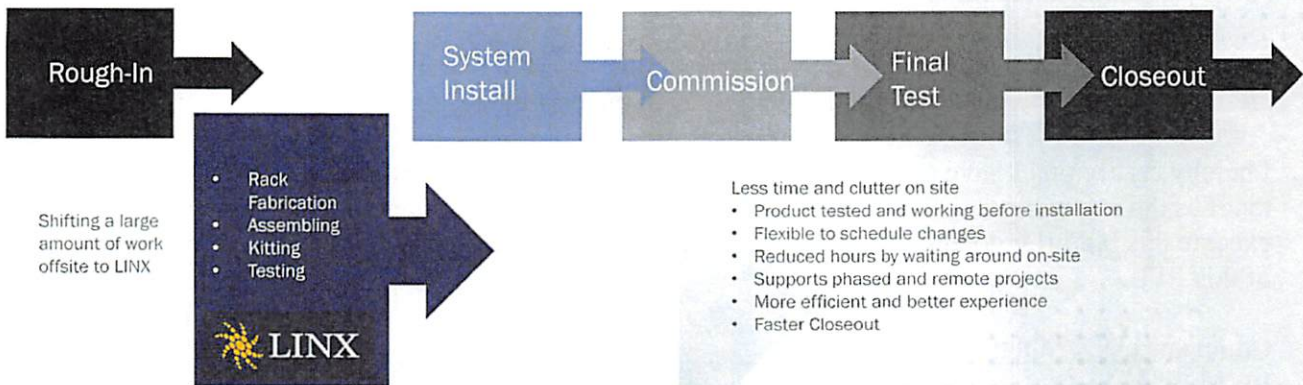
We look forward to integrating with the entire project team to fulfill the project goals and objectives.



Traditional AV Integration Process



LINX Lean Delivery Process



BID FORM

TO: Jeanine West - Jeanine.West@laramiecountywy.gov

Name and Address

The undersigned hereby declares that [firm name] LINX Multimeida

have carefully examined the specifications to furnish: RFB EOC Audio/Visual Equipment for the Cheyenne/Laramie County Emergency Management Agency for which bids were advertised to be received **no later than 5:00 p.m., local time, March 23, 2022** and further declare that [firm name] LINX Multimedia

will furnish the said work according to specifications.

Proposed Cost

Total Estimated Cost for Project: \$ 95,368.43

The above prices are all inclusive; County shall pay no other forms of compensation. The County reserves the right to add additional related services that were not known at the time of the publishing of this RFB to any resulting contract, upon negotiations with awarded contractors that is mutually agreeable.


Have you supplied the Submittal Requirements outlined above? YES NO

Laramie County reserves the right to reject any or all bids, to waive informalities, and to accept all or any part of any bid as they may deem to be in the best interest of the County.

I hereby certify that I have read and understand the requirements of this Request for Bids and, that I as the respondent, will comply with all requirements, and that I am duly authorized to execute this bid/offer document and any contract(s) and/or other transactions required by award of this RFB.

Company LINX Mulitmedia

By Mark Merrick (Print name)

Signature 

Address 9900 E. 51st Street

City Denver State CO ZIP 80238

Telephone 720.425.3535 Fax _____

E-Mail Address: mmerrick@teamlinx.com

DUNS# 078528532 Fed. I.D. # 452585238

PROPOSAL TO:

Emergency Management Agency

March 17, 2022

AV 21-04-M2372 (EMA - Training Room)

Location: 3962 Archer Pwky Cheyenne, WY 82009

Quote No: 21-04-M2372

Rev: 1.1

Prepared By:

Mark Merrick

Sr. Account Executive, LINX Multimedia

720.425.3535

mmerrick@teamlinx.com



LINX

teamlinx.com

(303) 574-1552

TRAINING ROOM

SCOPE

[Introduction]

LINX will install an up-to-date AV system for the EMA training room. This will bring new functionality such as video conferencing and video matrixing to the space.

[Displays]

(3) 85" displays will be installed in place of the old SMART boards. These displays will tie into the existing SMART speakers to allow for audio playback of a source that is being displayed. These displays can be matrixed to show separate sources or set to display the same source.

[Speakers]

(3) existing pairs of SMART speakers will be left in the room and integrated with the new displays. LINX will also remove (8) existing ceiling speakers and replace them with (12) low profile Sonance speakers. These ceiling speakers will be used for audio reinforcement of video conferencing and the wireless microphones in the space.

[Microphones]

(2) Shure MXA910 ceiling array microphones will be installed in the ceiling. These will be used for general conferencing. (2) Shure QLXD wireless combo mics will also be installed for local voice reinforcement. These combo packs will each include (1) lavalier body pack and (1) handheld microphone. LINX will also provide (4) rechargeable batteries and (2) dual-port charging stations for the microphones.

[System Inputs]

LINX will remove (5) existing inputs: (3) at the front of the room and (2) at the back. (4) new HDMI inputs will be installed: (1) at each display location, and (1) at the lectern at the front of the room. These will allow laptops to connect to the AV system and show on the displays in the room. (1) owner-provided CATV box will be installed in the equipment rack.

[Camera]

(1) QSC PTZ camera will be installed in the ceiling at the back of the room. This will be used to capture a presenter during a video call from a laptop. **QSC has discontinued the PTZ-12x70. LINX has quoted their replacement camera, the NC-12x80.**

[BYOD Conferencing]

LINX will provide BYOD conferencing functionality at the lectern. (1) QSC IO Bridge will be installed at the lectern and will connect to an RJ45 wall plate that connects back to the rack. This will allow for a laptop to connect to the microphones, speakers, and camera for conferencing from any soft-codec provider (Zoom, Teams, Google Meet, etc.)

[Equipment Rack]

(1) equipment rack will be installed. This will house all necessary AV equipment, such as the control processor, video switcher, audio DSP, network switch, CATV box, and microphone components.

LINX will decommission:

- (8) existing ceiling speakers
- (5) existing wall plate inputs

LINX will install:

- (3) SMART speaker pairs
- (1) CATV tuner

LINX will provide and install:

- (1) Crestron CP4N processor
- (1) Crestron TSW-1070 touch panel
- (1) QSC Core 110f DSP
- (1) QSC USB IO Bridge
- (1) Crestron DM-MD-8x8-CPU3 video switcher
- (1) Extreme Networks switch
- (4) Crestron HDMI inputs
- (3) Samsung 85" displays & mounts
- (12) Sonance Low-profile ceiling speakers
- (1) QSC amplifier
- (3) Shure QLXD wireless microphone combo packs
- (3) Shure dual-bay battery charging stations
- (6) Shure wireless microphone rechargeable batteries
- Necessary cabling & hardware

LINX will provide:

- Project management
- Engineering coordination & system drawings
- System programming
- System testing & field commissioning

LINX Assumes (if these assumptions are not met, additional costs may apply):

- All necessary AV infrastructure including, but not limited to conduit, power, backing, etc. will be provided by others.
- All necessary AV network drops will be provided by others unless otherwise specified and will be POE enabled where necessary.
- All owner furnished equipment is in full working order and contains sufficient audio/video and control inputs for its intended use.
- All owner furnished equipment will be staged in a manner that is reasonably accessible to the install technicians.
- The SMART speakers will be connected to their respective displays and will not be tied into the video conferencing system.
- EMA is responsible for the removal of the existing SMART boards.
- Patching and painting of walls, for locations from which equipment was removed, shall be provided by others.
- Replacement of ceiling tiles and grid, for locations from which equipment was removed, shall be provided by others.
- All existing equipment being reused is in proper working condition.
- Removed equipment will be returned to the owner; LINX is not responsible for the relocation, reinstallation, or disposal of removed equipment.
- All work will be performed during normal business hours.

****Please note: Manufacturers across the AV industry are seeing extended delivery times and delays. Product availability may be longer than normal. Leadtime will be updated at time of order placement.****

DISPLAY

QTY	DESCRIPTION	PRICE	PRICE EXT
3	Samsung QB85R 85"4K UHD LED LCD Display 3840x2160 Maginfo S6,350 Nit 16/7	\$2,853.26	\$8,559.78
3	Chief XTM1U Micro-Adjust Tilt Wall Mount, X-Large	\$301.68	\$905.04
3	LINX HICKEEZ DEVICE MOUNTING BRACKET	\$12.31	\$36.93
3	LINX ASSEMBLY-DISPLAY CONTROL Display Control Cable Assembly	\$30.77	\$92.31
3	Tripp Lite SUPER7B 7 OUTLET, 7-FT CORD, 2160 JOULE BLACK STRIP - PROTECT IT SURGE SUPPRESSOR	\$16.49	\$49.47
3	Liberty AV Solutions PC-G1960-E-P-C Panelcrafters precision manufactured bulk wire plate with 1 7/8th inch..	\$16.83	\$50.49
3	LINX HARDWARE-DISPLAY DISPLAY MOUNT HARDWARE KIT	\$41.54	\$124.62
3	Crestron DM-RMC-4KZ-SCALER-C DigitalMedia 8G+ 4K60 4:4:4 HDR Receiver and Room Controller with Scaler	\$1,146.95	\$3,440.85

QTY	DESCRIPTION	PRICE	PRICE EXT
225	LINX LNX-CBL-6A Field Cable - Cat6A	\$1.02	\$229.50
6	LINX LNX-JCK-6A Keystone Jack - Cat6A	\$7.82	\$46.92
6	LINX LNX-PTCH-6A Patch Cable - Cat6A	\$10.03	\$60.18
3	Extron Electronics 26-642-06 TRSM-RCAM 6, Stereo Audio Adapter Cable: 3.5 mm Stereo Mini Male to Two R...	\$9.76	\$29.28
3	Crestron CBL-HD-6 6 ft, Certified HDMI Interface Cable	\$40.92	\$122.76
3	LINX LABOR Integration of SMART speakers with Displays	\$0.00	\$0.00

SYSTEM INPUT

QTY	DESCRIPTION	PRICE	PRICE EXT
5	LINX DEMO Demo of Existing Wall Plates (3 in front, 2 in back)	\$0.00	\$0.00
4	Crestron DM-TX-4KZ-100-C-1G-B-T DigitalMedia 8G+ 4K60 4:4:4 HDR Wall Plate Transmitter, Black	\$637.20	\$2,548.80
375	LINX LNX-CBL-6A Field Cable - Cat6A	\$1.02	\$382.50
10	LINX LNX-JCK-6A Keystone Jack - Cat6A	\$7.82	\$78.20
10	LINX LNX-PTCH-6A Patch Cable - Cat6A	\$10.03	\$100.30
4	Crestron CBL-HD-12 12 ft, Certified HDMI Interface Cable	\$57.00	\$228.00
4	LINX HARDWARE-WALL INPUT WALL INPUT HARDWARE KIT	\$18.46	\$73.84
1	QSC I/O USB Bridge Q-SYS Endpoint: AV-to-USB Bridging, Delivers Driverless USB 2.0 Connection. (2) LAN	\$1,463.41	\$1,463.41
1	Liberty AV Solutions ANSI-WQ634704 Custom Wall Plate for Lectern Inputs	\$103.13	\$103.13

MICROPHONES

QTY	DESCRIPTION	PRICE	PRICE EXT
2	Shure QLXD124/85-G50 Bodypack and Vocal Combo System with WL185 and SM58	\$1,497.56	\$2,995.12
4	Shure SB900B RECHARGEABLE BATTERY	\$97.56	\$390.24
2	Shure SBC200-US Dual Docking Charger with PS45US Power Supply	\$224.39	\$448.78
2	Shure MXA910W-US Ceiling Array Microphone	\$3,842.68	\$7,685.36
2	LINX HARDWARE-MICROPHONE MICROPHONE HARDWARE KIT	\$36.92	\$73.84
150	LINX LNX-CBL-6 Field Cable - Cat6	\$1.02	\$153.00
4	LINX LNX-JCK-6 Keystone Jack - Cat6	\$7.82	\$31.28
4	LINX LNX-PTCH-6 Patch Cable - Cat6	\$7.95	\$31.80

ANTENNA DISTRIBUTION

QTY	DESCRIPTION	PRICE	PRICE EXT
1	Shure UA844+SWB Five-way active antenna splitter and power distribution system for QLX-D~E, ULX~E, U...	\$485.37	\$485.37
2	Shure UA834WB In-line antenna amplifier for remote mounting. ~f (470-902 MHz)	\$152.44	\$304.88
150	Liberty AV Solutions RG8-CMP-BLK Microwave and Wireless RF400 RG8 Solid Dual Shield Plenum Cable	\$4.89	\$733.50
4	Liberty AV Solutions 112627 BNC Crimp Plug for RG8 Plenum Solid Cable	\$6.91	\$27.64
2	LINX HARDWARE-ANTENNA ANTENNA HARDWARE KIT	\$29.27	\$58.54

LOUDSPEAKERS

QTY	DESCRIPTION	PRICE	PRICE EXT
8	LINX DEMO Demo of Existing Ceiling Loudspeakers	\$0.00	\$0.00
12	LINX HARDWARE-SPEAKER (Per Speaker) Safety Cabling [Hangers/Shots]	\$12.31	\$147.72
500	Liberty 16-2C-P-WHT (PER FOOT) (PER FOOT) White Commercial grade general purpose 16 AWG 2 conducto...	\$0.26	\$130.00
12	Sonance PS-C63RTL 6.5" Low-Profile In-Ceiling Loudspeaker, Wht	\$207.32	\$2,487.84

CAMERA

QTY	DESCRIPTION	PRICE	PRICE EXT
1	QSC NC-12x80 12x Optical Zoom 80° Horizontal Field of View, PTZ Network Camera, PoE, with HDMI and SDI...	\$3,109.76	\$3,109.76

Emergency Management Agency



QTY	DESCRIPTION	PRICE	PRICE EXT
1	QSC PTZ-CMB1 Accessory Ceiling Mount Bracket for PTZ Camera	\$107.32	\$107.32
1	LINX HARDWARE-CAMERA CAMERA MOUNT HARDWARE KIT	\$30.77	\$30.77
125	LINX LNX-CBL-6S Field Cable - Cat6 Shielded	\$1.02	\$127.50
2	LINX LNX-JCK-6S Keystone Jack - Cat6 Shielded	\$7.82	\$15.64
2	LINX LNX-PTCH-6S Patch Cable - Cat6 Shielded	\$10.03	\$20.06

TOUCH SCREEN

QTY	DESCRIPTION	PRICE	PRICE EXT
1	Crestron TSW-1070-W-S 10.1 in. Wall Mount Touch Screen, White Smooth	\$1,784.15	\$1,784.15
75	LINX LNX-CBL-6 Field Cable - Cat6	\$1.02	\$76.50
2	LINX LNX-JCK-6 Keystone Jack - Cat6	\$7.82	\$15.64
2	LINX LNX-PTCH-6 Patch Cable - Cat6	\$10.03	\$20.06
1	LINX HARDWARE-WALL TOUCH PANEL WALL TOUCH PANEL HARDWARE KIT	\$18.46	\$18.46

RACK EQUIPMENT

QTY	DESCRIPTION	PRICE	PRICE EXT
1	LINX DEMO Demo of Existing Equipment Rack	\$0.00	\$0.00
1	Crestron DM-MD8X8-CPU3 8x8 DigitalMedia Switcher	\$2,739.94	\$2,739.94
4	Crestron DMC-4KZ-C DigitalMedia 8G+ 4K60 4:4:4 HDR Input Card for DM Switchers, HDBaseT Compatible	\$700.91	\$2,803.64
1	Crestron DMC-4KZ-HD HDMI 4K60 4:4:4 HDR Input Card for DM Switchers	\$509.76	\$509.76
2	Crestron DMC-4KZ-CO-HD 2-Channel DigitalMedia 8G+ 4K60 4:4:4 HDR Output Card for DM Switchers	\$828.35	\$1,656.70
1	Crestron DMC-4KZ-HDO 2-Channel HDMI 4K60 4:4:4 HDR Scaling Output Card for DM Switchers	\$1,146.95	\$1,146.95
1	Extron Electronics 60-1471-13 USB Extender Plus R	\$451.22	\$451.22
1	QSC CORE 110f Unified Series Core with 24 local I/O channels, 128x128 network I/O channels, dual LAN port...	\$2,865.85	\$2,865.85
1	QSC SL-QSE-110-P Q-SYS Core 110 Scripting Engine Software License, Perpetual	\$312.20	\$312.20
100	Liberty AV 22-1P-CMP-EZ-BLK (PER FOOT) Black High-Performance EZ-Strip Broadcast Audio 22 AWG 1-Pair ...	\$0.20	\$20.00
1	Crestron CP4N 4-Series Control System	\$1,784.15	\$1,784.15
2	QSC SPA4-60 1/2 RU 4 Channel ENERGY STAR amplifier / Multichannel operation 60 watts into 8Ω & 4Ω, Brid..	\$675.61	\$1,351.22
5	Uniprise FTP-PC6-GY7 7FT CAT6 SHIELDED PATCH CORD - GRAY	\$14.31	\$71.55
1	Crestron CBL-HD-6 6 ft, Certified HDMI Interface Cable	\$40.92	\$40.92
1	Client OFE Installation of Owner-furnished CATV Device	\$0.00	\$0.00
1	Middle Atlantic BGR-1927 19SP27D MULTIBAY BGR RACK	\$696.95	\$696.95
1	Extreme Networks X440-G2-24p-10GE4 24-Port PoE+ Managed Network Switch, (4) SFP Slots	\$2,689.02	\$2,689.02
1	Uniprise UNP-MOD-24P 24-Port Category 6 Patch Panel	\$57.93	\$57.93
1	Middle Atlantic PD-920R RACKMOUNT POWER, 9 OUTLET, 20A, BASIC SURGE	\$200.85	\$200.85
1	Middle Atlantic HW100 100PC 10-32 SCREW W/CAPT.	\$26.89	\$26.89
1	Middle Atlantic LBP-4A 10 PACK,L BAR,4"OFFSET	\$60.37	\$60.37
2	Middle Atlantic U1V 1SP VENTED UTILITY SHELF	\$38.41	\$76.82
4	Middle Atlantic PBL-1 1SP FLANGED ALUM BLANK PA	\$7.68	\$30.72
1	Uniprise 760058578 24 MODULAR PORT SHIELDED CAT5CAT6 PATCH PANEL	\$104.27	\$104.27
1	LINX THERMO THERMAL MANAGEMENT OF APPROPRIATE THROUGHPUT	\$250.00	\$250.00
1	LINX PATCHING CONTROL SYSTEM CONNECTIONS AND CABLES	\$24.39	\$24.39
1	LINX LABELS WIRE AND COMPONENT LABELS	\$27.44	\$27.44
1	LINX LANDING-PANEL RACK LANDING PANEL	\$97.56	\$97.56
1	LINX SERVICE-PANEL RACK SERVICE & NAME PLATE	\$60.98	\$60.98
1	LINX HARDWARE-RACK EQUIPMENT RACK HARDWARE & CONSUMABLES	\$115.85	\$115.85

LINX LABOR

Emergency Management Agency



QTY	DESCRIPTION	PRICE	PRICE EXT
1	LINX HARDWARE HARDWARE & CONSUMABLES	\$123.17	\$123.17
1	LINX GUIDE SYSTEM QUICK-START GUIDE		
1	LINX ENGINEERING PROJECT ENGINEERING		
1	LINX DRAWINGS SYSTEM DRAWINGS		
1	LINX PRO-CONTROL CONTROL SYSTEM PROGRAMMING		
1	LINX PRO-DSP DSP PROGRAMMING		
1	LINX TESTING SYSTEM TESTING & COMMISSIONING		
1	LINX TRAINING END-USER TRAINING		
	EQUIPMENT TOTAL		\$60,634.39
	LABOR TOTAL		\$30,510.46
	EXPENSES		\$2,003.44
	FREIGHT		\$2,220.14
	TRAINING ROOM TOTAL		\$95,368.43

ACCEPTANCE

ACCEPTANCE

PAYMENT SCHEDULE

Please see billing terms detailed in the Terms and Conditions.

EQUIPMENT TOTAL	\$60,634.39
LABOR TOTAL	\$30,510.46
EXPENSES	\$2,003.44
FREIGHT	\$2,220.14
TOTAL TAX	\$0.00
PROJECT TOTAL	\$95,368.43

TERMS

By accepting this proposal and signing below, you acknowledge you have the proper authority to enter into this agreement and you are agreeing to the Linx Terms and Conditions contained herein.

ACCEPTANCE

EMERGENCY MANAGEMENT AGENCY

SIGNED

DATE

PRINT NAME

TITLE

LINX MULTIMEDIA

SIGNED

DATE

PRINT NAME

TITLE

Terms & Conditions



Bid Inclusions

- All items listed in the bill of materials unless otherwise noted.
- All safety equipment and tools shall be provided.
- An adequate number of qualified field technicians to meet the installation schedule.
- One Year LINX Workmanship Warranty.
- Clean up of our own identifiable debris to a dumpster furnished by others.

Bid Exclusions, Unless specified under the Scope of Work

- Removal of existing AV system infrastructure.
- Raceways
- Plywood backboards
- Asbestos abatement or toxic waste removal.
- Builders Risk Insurance.
- Cutting or channeling of millwork or furniture.
- Delays and/or extension of the project schedule.
- Penetrations of raised flooring or coring in concrete and electrical/data core up apparatus's.
- All conduit and boxes and/or core-holes unless specified under the statement of work
- Installation of owner furnished equipment.
- Bid Bond or Performance Bond
- Telephone system equipment, devices.
- Cutting of raised flooring
- Provision or installation of electrical system infrastructure or equipment.

Bid Clarifications and Terms

- 1) This proposal is based on a mutually agreeable schedule to be determined which includes unimpeded access to scheduled work areas.
- 2) This pricing is based on a 40-hour work week in accordance with local laws and does not include overtime.
- 3) Work for this proposal is to be performed during normal business hours (7 am to 5 pm).
- 4) Cancellation charges incurred by LINX shall be the responsibility of the customer along with associated freight charges.
- 5) LINX shall not be held liable for errors or omissions nor inadequacies of materials and equipment specified or supplied by others.
- 6) We assume all equipment furnished and installed by others will be delivered and installed in a timely manner so as to allow time to complete our portion of the work.
- 7) We assume this will be a lump sum contract.
- 8) This proposal is developed on the assumption that all work defined in the Scope of Work will be awarded to a single contractor. LINX reserves the right to review its prices should work be awarded to more than one contractor.
- 9) Value engineering on design drawings is subject to review by authority having jurisdiction.
- 10) The work environment has been assumed to be free of hazardous materials and free from asbestos. Owner is responsible for supplying to LINXs with the information concerning the safety issues of hazardous material for the disclosure to all employees working on the project.
- 11) Any additional labor or materials requested by Owner not included in the scope of this response will constitute a change order. All change orders must be in writing, signed by both the Owner personnel who has signature authority, and the LINXs project manager before any materials are ordered or labor is scheduled.
- 12) All OSHA safety requirements will be honored and complied with while on Owners project site by all LINXs personnel.
- 13) All ceiling space has been assumed to be easily accessible, and suitable for the installation of the proposed cabling. LINX has not included demo of existing cabling or devices in the ceiling.
- 14) Scope of work as defined in this proposal document.
- 15) Warranty - LINX warrants all labor services to be free of workmanship defects for a period of 1-year from the date of substantial completion. During this 1-year period, LINX will promptly repair, at no cost to the customer, any defects that are a direct result of labor workmanship. Any materials or equipment furnished by LINX will be covered by Manufacturer's warranty. LINX will provide labor to support a manufacturer defect on LINX supplied material within the 1-year workmanship warranty. In the event a warranty service call is made but no labor or material defect is found on LINX supplied material or a service call is in regards to material supplied by others, LINX will invoice its standard hourly rate for the service call.
- 16) Delays & downtime caused by the Owner, General Contractor or Owner's Representative may be subject to a mobilization/demobilization charge. Delays or downtime are deemed as lost man hours where LINX is scheduled to work on a requested date and not allowed to perform said installation. These delays may be subject to a demobilization charge if the delay could have been avoided by rescheduling, thus preventing lost man hours. LINX respectfully requests that a 24 hour notice be given in the event a crew is scheduled to work and the area of work to be performed is not available. We try to schedule our crews to adhere to client schedules and we ask in return that our crews be allowed to stick with that schedule if at all possible. We are trying to ensure that a LINX crew is allowed to work efficiently and provide a cost effective price for our clients. In the event that LINX deploys a crew to a jobsite that was not ready, LINX reserves the right to charge for the lost man hours of each crew member for that particular project.
- 17) As built Prints - If included in the scope of work, all as built prints will be delivered within 30 days of the completion of the project, unless otherwise agreed to by both parties.
- 18) An intellectual property agreement is required for the release of programming code and DSP configuration.
- 19) If the materials cost for a product supplied by LINX hereunder increases more than 5%, the price charged to the customer for such product shall increase by 100% of the materials cost increase ("Materials Cost Increase"); provided that LINX provides the customer with not less than 60 days written notice of the pending Materials Cost Increase and works with the customer in good faith during such 60-day period to consider options to mitigate such Materials Cost Increase. Upon request by the customer, LINX shall furnish actual material cost data in the form of supplier letter, or other relevant data, as evidence of Materials Cost Increase.
- 20) Tax is an estimate and final tax amount may vary depending on city, county, and state tax rates defined for the project.
- 21) Standard Billing Terms:
 - a) Materials will be invoiced in full upon contract execution and labor will be invoiced on a progress basis.
 - b) Change orders are invoice 100% upon acceptance of the proposal for the change order.
 - c) Credit card payments are subject to additional 3% convenience fee.
 - d) All Fees associated with the usage of a Construction Payment Management System, such as Textura, will be charged back to the customer.
- 22) All products in this proposal, with the exception of equipment furnished by others, shall be approved and installed in adherence with local building codes at time of proposal generation. If a local building code change occurs after acceptance of this proposal, LINX reserves the right to issue a change order for any additional labor, materials or freight required to bring the installation in compliance with the code change.

Initial

WORK REFERENCES

University of Wyoming – Gateway Center

Contract Amount: \$510K

Brief Description: Considered the “gateway” to the university, this flagship building is the recruiting and information center for the university and houses an events center that includes a quad-divisible conference room/ballroom that accommodates up to 600 people. The facility also includes executive offices, interview rooms, training rooms and a main administration area. The spaces within the building are technologically savvy, flexible, and aesthetically one-of-a-kind, and there are two plazas ideal for outside events. This project was funded 100% with private funding via donors.

Installation Date: 2014



University of Wyoming – EIC Building

Contract Amount: \$1.1M

The “BP Collaboration Center” in University of Wyoming’s (UW) EIC Building is an innovative, reconfigurable space designed to connect UW researchers, academics and industry stakeholders to associates anywhere in the world. Technical capabilities include high-intensity video-teleconferencing equipment and reconfigurable tile walls.

The school called upon LINX to complete a project for its Energy Innovation Center (EIC) building. The school wanted a technology solution for improved distance learning ability.

- 80-inch flat panel displays serve as an external computer monitor
- Large Conference Room equipped with 3x2 matrix tile wall capable of projecting images generated in the 3-D CAVE
- Large conference room includes a casual seating area with an 80” flat screen
- Small collaboration room with video conferencing and 80” flat screen
- Auditorium fully equipped with state-of-the-art multimedia technology; labs linked real-time to auditorium; tile wall serves as an external monitor for media devices.
- Other features include three drop-down screens for presentations and break-out sessions

Contact: Diana Grant Hulme
307.766.6811
dhulme@uwyo.edu

General Contractor: GE Johnson

Engineering: Rimrock

Installed: 2013





University of Wyoming – LRCC Building

Contract Amount: \$578K

Brief Description: The Literacy Research Center and Clinic (LRCC) is located in the university's College of Education Annex Building in Laramie, and the privately-funded renovation project totaled \$3.8M. The facility's focus is on technology advancements and programmatic support for literacy initiatives statewide. The existing 9,000 gross square feet of lower-level space in the Education Annex Building was reconfigured for the LRCC containing 5,780 net square feet. The facility includes a family literacy area; six diagnostic and tutorial rooms digitally connected to a centralized server to provide video, audio and computer data; two large seminar spaces with state-of-the-art distance technology; graduate student research space; and office spaces.

Installation Date: 2014

WORK REFERENCES

British Petroleum – Lower 48 Headquarters

(LINX has also completed other projects for BP in Rock Springs, Houston & Durango)

Total Contract Value: \$5.7Million (Audio Visual - \$4.3 Mil, Voice Data \$800K, Security \$700K)

LINX and Rimrock partnered for the Design Build that covered all five floors and two parking garages. The project spanned 160,000 sq. feet where the showcase is a 75'/45 screen video wall that greets visitors and clients upon arrival. Plus, 48 conference rooms were equipped for the next generation of user devices and conferencing software.

Digital signage keeps the employees informed and connected. While unique meetings spaces, such as the Aspen room, provide places for employees to have meetings in an open café concept.

The technical foundation of the British Petroleum Office was secured with GPON, a Gigabit Passive Optical Network, the latest fiber-based system. Using only one MDF and eliminating multiple IDFs to free up valuable office space and making it easier for future upgrades. The unique system also provided power and bandwidth to the 500+ network locations, room schedulers, cameras, intercoms and WAPs.

The build included their new Global Security Operations Center (GSOC) managed by Genetec's unified Security Center running Synergis access control and Omnicast video surveillance. The latest smart card technology from HID is being deployed along with facial recognition biometric readers from Stonelock. LINX has completed several regional office deployments for BP that are managed by the Genetec Security Center. Evaluations are currently underway for deploying Genetec's latest Mission Control platform to manage multiple data systems monitoring thousands of well sites across North America. LINX, being on the forefront of this technology has been tasked with evaluating and managing the deployment.

Contact Name: Grant Hayes
Contact Phone: 303.513.4146
Installation Date: August 2018



Charles Schwab Westlake Campus – Texas

Contract Amount: \$2.8M

Schwab Westlake Campus is located in the Turner Lake neighborhood of Westlake, TX. The Class A Office building was completed in 2020 and features a total of 555,000 Sq.ft. of premier office space, Dining area and a large Multipurpose Room (MPR). This space will house over 5,000 employees over the next several years.



Multipurpose Room & Dining: Phase one involved installing a large direct-view LED wall which is the most impacting focal point of this space. Charles Schwab wanted this wall to set the tone of the room. The wall installed is a 37' wide by 14' high, 1.2mm pixel pitch LED wall, capable of displaying multiple 1080p inputs simultaneously. Two 90" displays are wall mounted in the Dining Area and are controllable from the main Crestron video distribution and control system located in the main control room. The main video signal for the cafeteria displays is provided from CATV receivers. The end-user also has the ability to show video from the MPR sources via the video switcher. A 60" confidence monitor and a 60" prompter monitor mounted on a portable cart were also provided for use in the MPR. Source and wireless microphone Audio is mixed and enhanced through several ceiling speakers as well as 2 main line-arrays in the room.

Control Room:

Nine 24" video monitors are installed in the control room off manual monitor mounts and an associated ceiling mount tracking system. A Crestron control system is able to select the video sources and recall presets window layouts and brightness settings for the multipurpose room and LED wall, the Cafeteria monitors, and AV Booth monitors.

Cameras for presentation:

Four PTZ cameras and several POV cameras were mounted to the two rear wall PTZ cameras in the multipurpose room. Cameras route through a camera switcher in the main control room, which provides manual and preset control. The Crestron control system shall recall camera position presets and will be capable of selecting between the PTZ cameras.

Contact Name: Wes Harding
Contact: P: 415.310.6774; wes.harding@schwab.com
General Contractor: DPR Construction: Dallas
Installation Date: 2020

CONFLICT OF INTEREST & DISCLOSURE FORM

I HEREBY CERTIFY that

I (*printed name*) Troy Brumley
am the (*title*) Partner
and the duly authorized representative of the firm of (*Firm Name*) LINX Multimedia
whose address is 9900 E. 51st Ave.,
Denver CO 80238


And I possess the legal authority to make this affidavit on behalf of myself and the firm for which I am acting; and,

Except as listed below, no employee, officer, or agent of the firm have any conflicts of interest, real or apparent, due to ownership, other clients, contracts, or interests associated with this project; and,

Neither the business nor any authorized representative or significant stakeholder of the business has been determined by judicial or administrative board action to be in noncompliance with or in violation of any provision of the Building Code Regulations of Laramie County, nor has any outstanding past due debt to Laramie County; and,

This Bid is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting a Bid for the same services, and is in all respects fair and without collusion or fraud.

EXCEPTIONS (List)



Signature: _____

Printed Name: Troy Brumley

Firm Name: LINX Multimedia

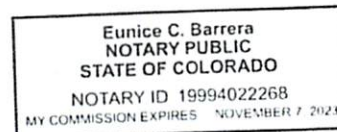
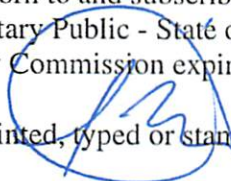
Date: 3/22/22

Sworn to and subscribed before me this 22nd day of March, 2022:

Notary Public - State of Colorado

My Commission expires 11-7-2023

(Printed, typed or stamped commissioned name of Notary Public)



LINX Service Offerings

LINX's Service Solutions offers what other providers don't: a full-time dedicated team with fully stocked service vehicles providing our clients continued service for their audio-visual systems. Our team is available anytime day or night, 365 days per year. By dedicating resources and processes, we can expertly respond to our clients' needs. We offer the following conveniences:

Quick Response

Our fulltime service scheduler works directly with each client to set up timely service visits. Your requests won't get "lost in the shuffle" of existing project calls.

Technical Skills

Fulltime service technicians with more than 40 years of combined experience means we share knowledge with each other and bring that knowledge to our clients' job sites. LINX's higher level of service gets our clients back up and running ASAP.

Coverage Area

With offices in Denver, Ft. Collins, and Colorado Springs, we are nearby most of our clients. We primarily service the Front Range and also service Colorado mountain areas and the Western Slope, as well as Wyoming, Southern Nebraska and parts of Utah.



Service@teamlinx.com or call 303.576.7222

Can your system fix wait until Monday morning?



LINX Service Response Division provides customers standard or accelerated response time to reactive issue that arise with systems, provide clients with proactive preventive maintenance checks (health checks) of systems, MAC needs. LINX has dedicated personnel and fleet vehicles to provide quick and easy response to customer's needs.

LINX Managed Services Division provides clients with the ability to have full or part time site support from a highly qualified specialist, remote monitoring capabilities of systems, Video Conferencing solutions, re-occurring end-user training capabilities, remote support for companies with multiple locations, Service Account Managers that are sensitive to the customers' needs and providing ideas to overcome client's roadblocks and daily burdens.

LINX Service Solutions provides customers with 100+ service employees and the ability to contact one company with one call or email to get service needs for multiple systems. LINX provides customers with Audio Video needs, Structure cabling needs and Security solution needs all through one service request system. LINX Service coordinators receive 200+ customer correspondence and requests daily 24/7.

Safety Policy

A Historically Low EMR Rating

A stringent safety policy and up-to-date training has earned LINX a historically low EMR rating. Our **current 0.79 EMR** provides peace-of-mind the site will not be shut down because of an incident.

A full-time & Dedicated QAQC Safety Manager

Norm Meis onboards every on-site worker, reviews the LINX Safety Handbook and outfits every team member with a Personal Protection Equipment (PPE) package. He keeps safety top-of-mind for all of LINX. Norm has 36 years of industry experience.

Dressed for Success

Every employee who works in the field is equipped with a PPE on their first day. Hardhat, safety glasses, gloves, vests, and masks (during COVID).

Safety Playbook

During orientation, the Safety Program is extensively covered and every employee receives an electronic copy that they can review at any time.

SAFETY CERTIFICATIONS

- OSHA 10
- OSHA 30
- Stepladder Safety
- Single & Extension Ladder Safety
- Articulated Ladder Safety
- Mobile Ladder Safety



.79

Historically low EMR Rating

46

Foremen have completed the OSHA 30 training

69

Foremen completed OSHA 10 training

Daily

Safety toolbox talks

Monthly

Safety Newsletters

Full Time

QAQC Safety Manager

LOW

Incident Rate

100%

Of field personnel ladder safety certified



In 2020, LINX spent over 1000 hours on safety education.

Warranty and Maintenance Statement

LINX MULTIMEDIA provides the following two-year Workmanship Warranty at no additional charge. All products provided by LINX MULTIMEDIA are represented as new and are backed by full manufacturer warranties unless otherwise identified. Manufacturer warranties are typically, one (1) to three (3) year warranty, but may include exceptions for items such as lamps, batteries, and other parts.

LINX Two-Year Workmanship Warranty..... Investment \$0.00

This warranty provides coverage for the manufacturers' parts purchased through LINX and LINX workmanship. LINX warrants all labor services to be free of workmanship defects for a period of 2-year from the date of substantial completion. During this 2-year period, LINX will promptly repair, **at no cost to the customer**, any defects that are a direct result of labor workmanship. Any materials or equipment furnished by LINX will be covered by Manufacturer's warranty. LINX will file claims for defective equipment with the manufacturer for equipment provided by LINX. The client will be responsible for any freight charges associated with returns or repairs.

Exclusions: The warranty does not cover faults or problems resulting from:

- a. Abuse, misuse, accident, or negligence
- b. Inadequate infrastructure, electrical systems or any other system not supplied and installed by LINX
- c. Acts of nature or force majeure including, but not limited to, flooding, thunderstorm activity, extreme heat, vermin, or insects
- d. Any alteration to the system not approved and performed by LINX
- e. Failure of the user to observe any recommendations in the operating instructions for the system and associated equipment
- f. Exposure of the system to abnormally harsh or corrosive conditions, allowing foreign objects, including but not limited to, liquid, pins, dirt, to enter the products or system

Coverage provided M-F, 8:00am to 5:00pm
Response time within 24-hours of initial request

Dedicated Service Department: Please Note: In addition to our standard 2-year warranty, LINX has several additional service plans providing scheduled preventative maintenance visits that provide give you peace of mind that you have an audio/visual expert on-call and that your systems are maintained to provide optimal performance.

Project Approach

“LINX is competitive, their work is meticulous and preconstruction services are very detailed and well coordinated.”

-Kendra McGovern, Prime West Companies



ON BUDGET GUARANTEE

- **Linx bids complete:** We employ the best estimators in the industry who are meticulous in their execution.
- Once we estimate a project, we stick to our quote. The only change orders occur when you add new product or work to the original estimate.
- **Take-Off Sheet:** Our estimators use a system that ensures that all components of the projects are accurately counted and reported back to your project management team in a clear and concise table.

COMMUNICATION YOUR WAY

- **Kick-off meeting:** Linx will take the time to establish communication plans at the beginning of your job. We will listen to you and strive to understand your needs.
- **Communication customization:** In our initial meeting, we will listen to your needs to truly understand what format, frequency, and type of content you would like to receive about your project. We will then customize a communication plan with your preferences.
- **LINX TRAX:** LINX has developed a proprietary technology that gives Project Managers the capability to provide a visual installation update to our clients as often as they would like to check in. Did any other technology contractor offer you a crystal ball?

ON TIME GUARANTEE

- We will not miss any cut or installation dates. Once dates are clearly defined and agreed upon, we will stay on your precise schedule.
- We know construction schedules change and we will be flexible team players. We will work with you to schedule additional hours necessary, if your team runs into an unexpected schedule compression.



DESCRIPTIONS (Continued from Page 1)

Subject to policy terms, conditions, limitations and exclusions: The Certificate Holder is included as additional insured per written contract or agreement on the General Liability, Automobile Liability and Excess Liability. A waiver of subrogation applies to the Certificate Holder under the General Liability, Automobile Liability, Excess Liability and Workers Compensation per written contract or agreement. With respects to General Liability, Automobile Liability and Umbrella/Excess Liability, if you have agreed, in a written contract or written agreement, that a person or organization be added as an additional insured, and that the insurance shall be primary and non-contributory with the additional insureds own insurance, such a person or organization is an insured but only with respect to liability caused by your acts or omissions in the performance of your ongoing operations

Evidence of coverage

REQUEST FOR BIDS
For
EOC Audio/Visual Equipment for the Cheyenne/Laramie County
Emergency Management Agency
Closing Date: March 23, 2022, 5pm

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- 2.0 Scope of Services
- 3.0 General Terms & Conditions
- 4.0 Submittal Requirements
- 5.0 Disclosures

Attachments

- Bid Page
- Conflict of Interest Form
- Officers & Significant Stakeholders Form

1.0 PURPOSE & OVERVIEW

Laramie County is soliciting competitive sealed bids from qualified vendors to provide up-to-date smart board or smart screen equipment, to include audio, for the Laramie County Emergency Operations Center.

2.0 SCOPE OF SERVICES-

Description of Work:

The Laramie County Emergency Operations Center under the Cheyenne / Laramie County Emergency Management Agency is the central point of coordination and communication during large emergencies, disasters, and training for emergency services, government officials, and local supporting agencies. The current Smart Board equipment was installed in 2012 when the facility was built. Nearly ten years later, like most electronics, this is now an outdated system in need of an upgrade. With the new advances in technology and an increase of virtual meetings, it would be beneficial to have the upgrade in place to increase the capabilities of the County EOC. The upgraded smart board system in the Archer EOC/Training room will be available for COVID-19 mitigation and response meetings and operations for the county just as the previous equipment was.

Scope of Work:

The Cheyenne / Laramie County Emergency Management is seeking the following specified equipment or equivalent equipment to replace the current Smart Board system within the Emergency Operations Center.

- 3 Commercial rated 85" Displays (Samsung QB85R or equivalent) on Tilting Mounts, Complete with All Cabling, Mounting Accessories, Scalars (Crestron DM-RMC-4KZ-SCALER-C or equivalent), and Surge Suppressors
- Display Control System (Complete Crestron DM-MD8X8-CPU3 Digital Media switcher, with all necessary cards and switching included, or equivalent 4K 60FPS solution), Display Control System Controller (Crestron TSQ-1070-W-S or equivalent), Integration to CATV, Extreme Network X440-G2-24p-10GE4 switch or equivalent), 3 HDMI Wall Inputs and 1 HDMI Podium Inputs (Crestron DM-TX-4KZ-100-C-1G-B-T or equivalent), 1 Floor Standing Equipment Rack, Crestron CP4N 4-Series Control System or equivalent, 1 Wall-Mount Touch Control Panel (Crestron TSW-1070-W-S or equivalent), USB Extender and Bridging Device with Wall Plates.
- Full In-Room Audio System with Display Integration including integration to Smart Speakers, QSC Core 110f or equivalent, QSC SL-QSE-110-P or equivalent, QSC SPA4-60 or equivalent, 12 Ceiling Loudspeakers (Sonance PS-C63RTLP White or equivalent), 1 Body Microphone (Shure QLXD124/85-G50 with WL185 AND SM58 or equivalent), 2 Ceiling Array Microphones (Shure MXA910W-US or equivalent), 2 Handheld Wireless Microphones.
- PTZ Ceiling Mount Camera (QSC PTZ-12x7 or equivalent)

- All Cable will be CAT6A or Certified HDMI and Correctly Installed
- All Installation Will Be Completed by a Low-Voltage Electrician Licensed in the State of Wyoming as required by Wyoming Statute 35-9-123.
- Bid will include One Year Workmanship Warranty and the Option for Ongoing Future Maintenance.
- Installation, Demolition, Shipping, and Labor Costs to be included in pricing
- User training upon installation

Additional Notes:

- A. The respondent shall provide the following information for each proposed system:
1. A complete bid including all related costs for providing the equipment, supplies and installation as outlined above.
 2. Delivery of all equipment, supplies, and installation.
 3. Enter into a written contract for work with Laramie County.
 4. Contractor shall comply with all applicable Federal and State statutes and regulations as well as local ordinances.
- B. The person or persons provided by the respondent to complete work shall be fully qualified to provide said services.
- C. All work provided by the respondent shall be in conformance with local, State and Federal rules and regulations.
- D. All equipment shall be responsive to the needs of the County, shall be performed in accordance with County programs, policies and procedures, and shall utilize appropriate methods and techniques.
- E. All records, including digital information, video tapes and audio tapes, related to the contract services performed for the County shall be subject to the Wyoming Public Records Laws and shall be maintained and made available in accordance with those laws and public records policies and procedures of the County. Records shall be made available to the County without question upon request of the County, in accordance with the requirements of law. Citizen requests for such records shall be processed through the County. All records, including all types of electronic records, related to the contract and services performed there under shall be the property of the County at the end of the contract, or at the end of the County's fiscal year, or upon demand of the County, whichever occurs first. The County shall specify the minimum records to be maintained by the respondent. The respondent may maintain additional records at its discretion.

3.0 GENERAL TERMS & CONDITIONS

3.1 RFB Closing Date

Bids must be received by the Cheyenne / Laramie County Emergency Management Agency at 3962 Archer Parkway, Cheyenne, Wyoming 82009 no later than **5:00 p.m., local time, on March 23, 2022**. Bids received after this time will not be considered.

3.2 Delivery of Bids

All bids shall be sealed and delivered or mailed to (faxes and emails will not be accepted):

Cheyenne/Laramie County Emergency Management Agency
3962 Archer Parkway
Cheyenne, WY
82001

3.3 Pre-bid Information

No specific pre-bid meeting will be held. Each respondent shall contact Jeanine West 307-633-4333 to discuss the bid with the County if needed.

3.4 Public RFB Opening

A public bid opening will take place at 10:00am on March 24th at the location listed above. Only the names of the vendors submitting bids will be read aloud at the RFB opening. The bids will be available for inspection during normal business hours in the Cheyenne / Laramie County Emergency Management Agency within three (3) working days of the closing date, by appointment.

A complete tabulation of bids will be available after it is completed.

Individuals covered by the Americans with Disabilities Act of 1990 in need of accommodations to attend public RFB openings or meetings should contact the Cheyenne / Laramie County Emergency Management Agency in Cheyenne at, (307) 633-4333 at least five (5) days prior to the date.

3.6 Bid Form

- A. See **Submittal Requirements** for complete details.
- B. Each respondent shall submit THREE (3) complete sets of the bid form, one marked "ORIGINAL" and TWO (2) marked "COPY". The bid shall be submitted on an exact copy of the attached bid form.
- C. The bid form must be signed by an official authorized to legally bind the respondent to all RFB provisions contained herein.
- D. Terms and conditions differing from those in this RFB may be cause for disqualification of the bid.

3.7 Questions Concerning RFB

Questions concerning any portion of this RFB should be directed in writing to the Cheyenne / Laramie County Emergency Management Agency named below, who shall be the official point of contact for this RFB. Mark cover page or envelope(s) **"EOC Audio/Visual Equipment for the Cheyenne/Laramie County Emergency Management Agency."**

Submit questions to:

Laramie County Emergency Management Agency
Attn: Jeanine West or Matthew Butler
3962 Archer Parkway
Cheyenne, WY 82001
307-633-4333/307-633-4335

Jeanine.west@laramiecountywy.gov / Matthew.butler@laramiecountywy.gov

3.8 Clarification and Addenda

It is incumbent upon each respondent to carefully examine all specifications, terms, and conditions contained herein. Any inquiries, suggestions, or requests concerning interpretation, clarification or additional information shall be made in writing, (facsimile transmissions acceptable) through the Manager named above. The County will not be responsible for any oral representation(s) given by any employee, representative or others. The issuance of a written addendum is the only official method by which interpretation, clarification or additional information can be given.

If it becomes necessary to revise or amend any part of this RFB, notice may be obtained by accessing the County web site. Respondents in their bid must acknowledge receipts of amendments. **Each respondent should ensure that they have received all addenda and amendments to this RFB before submitting their bid. Please check the Laramie County web site at <http://www.laramiecounty.com> for any addenda.**

3.9 Award

The County reserves the right to award the contract to the respondent(s) that the County deems to offer the best overall bid(s). The County is therefore not bound to accept a bid on the basis of lowest price. In addition, the County at its sole discretion, reserves the right to cancel this RFB, to modify the quantities of product we purchase, to reject any and all bids, to waive any and all informalities and/or irregularities, or to re-advertise with either the identical or revised specifications, if it is deemed to be in the best interest of the County to do so. The County also reserves the right to make multiple awards, based on experience and qualifications if it is deemed to be in the County's best interest.

3.10 Contract

The contents of this RFB and all provisions of the successful bid deemed pertinent by the County may be incorporated into a contract and become legally binding. A separate contract document will be issue.

The County Commissioners are the sole Contracting Officer for Laramie County, Wyoming, and only he/she or his/her designee is authorized to make changes to any contract.

The County shall be responsible for only those orders placed by the County on an authorized signed Purchase Order or Price Agreement. The County shall not be responsible for any order, change, substitution or any other discrepancy from the Purchase Order or Price Agreement. If there is any question about the authenticity of a Purchase Order, Price Agreement or change order, the respondent should promptly contact the Laramie County Emergency Management Agency at (307)633-4336.

3.11 Disclosure of RFB Content

All material submitted becomes the property of the County and may be returned only at the County's option. The County has the right to use any or all ideas presented in any reply to this RFB. Selection or rejection of any bid does not affect this right.

3.12 Respondent's Responsibility

A respondent, by submitting a bid represents that:

- A. The respondent has read and understands the RFB in its entirety that and the bid is made in accordance therewith, and
- B. The respondent possesses the capabilities, resources, and personnel necessary to provide efficient and successful service to the County, and;
- C. Before submitting a bid, each respondent shall make all investigations and examinations necessary to ascertain site and/or local conditions and requirements affecting the full performance of the contract and to verify any representations made by Laramie County upon which the respondent will rely. If the respondent receives an award because of its bid submission, failure to have made such investigations and examinations will in no way relieve the respondent from its obligations to comply in every detail with all provisions an requirements of the contract, nor will a plea of ignorance of such conditions and requirements be accepted as a basis for any claim by the respondent for additional compensation or relief.

3.13 Payment Terms

The County will remit full payment on all undisputed invoices within forty-five (45) days from receipt by the appropriate person(s) (to be designated at time of contract) of the invoice(s) or receipt of all products or services ordered.

3.14 Conflict of Interest Disclosure Form

All respondents shall complete and have notarized the attached disclosure form of any potential conflict of interest that the respondent may have due to ownership, other clients, contracts, or interest associated with this project.

3.15 Minor Irregularities

The County reserves the right to waive minor irregularities in bids, providing such action is in the best interest of the County. Minor irregularities are defined as those that have no adverse effect on the County's best interests, and will not affect the outcome of the selection process by giving the respondent an advantage or benefit not enjoyed by other respondents.

3.16 Deviations

All bids must clearly and with specific detail, note all deviations to the exact requirements imposed upon the respondent by the General Terms & Conditions. Such deviations must be stated upon the Bid Form; otherwise Laramie County will consider the subject bids as being made in strict compliance with said General Terms & Conditions to respondents; the respondent being held therefore accountable and responsible. Respondents are hereby advised that Laramie County will only consider bids that meet the exact requirements imposed by the General Terms & Conditions; except, however, said bids may not be subject to such rejection where, at the sole discretion of Laramie County, the stated deviation is considered to be equal or better than the imposed requirement and where said deviation does not destroy the competitive character of the RFB process by affecting the amount of the bid such that an advantage or benefit is gained to the detriment of the other respondents.

3.17 Waiver of Claims

Once this contract expires, or final payment has been requested and made, the awarded respondent shall have no more than 30 calendar days to present or file any claims against the County concerning this contract. After that period, the County will consider the respondent to have waived any right to claims against the County concerning this agreement.

3.18 Selection Criteria

Each bid shall be evaluated using the following criteria:

1. Proper submittal of ALL documentation as required by this bid
2. Overall scope and quality of the proposed project
3. Meeting or exceeding the requirements of the RFB
4. Quality and compatibility of the work proposed
5. Ability to accomplish project in a timely manner
6. The benefits to Laramie County as it pertains to:
 - a. Related experience in the areas covered in the RFB
 - b. Past record of performance on contracts with government agencies and private industry with respect to such factors as control of costs, quality of work and ability to meet schedules

- c. Experience, ability and overall quality of past and current projects

3.19 Termination / Cancellation of Contract

The County reserves the right to cancel the contract without cause with a minimum thirty (30) days written notice. Termination or cancellation of the contract will not relieve the respondent of any obligations for any deliverables entered into prior to the termination of the contract (i.e. reports, materials, statements of accounts, etc., required and not received). Termination or cancellation of the contract will not relieve the respondent of any obligations or liabilities resulting from any acts committed by the respondent prior to the termination of the contract.

3.20 Incurred Expenses

This RFB does not commit Laramie County to award a contract. Nor shall Laramie County be responsible for any cost or expense which may be incurred by the respondent in preparing and submitting the bid called for in this RFB, or any cost or expense incurred by the respondent prior to the execution of a contract agreement.

3.21 Presentations by Respondents

Laramie County, at its sole discretion, may ask individual respondents to make oral presentations and/or demonstrations without charge to the County.

The County reserves the right to require any respondent to demonstrate to the satisfaction of the County that the respondent has the fiscal and managerial abilities to properly furnish the services proposed and required to fulfill the contract. The demonstration must satisfy the County and the County shall be the sole judge of compliance.

Respondents are cautioned not to assume that presentations will be required and should include all pertinent and required information in their original bid package.

3.22 Minimum Specifications

The specifications listed in the Scope of Service are the minimum required performance specifications for this RFB. They are not intended to limit competition nor specify any particular respondent, but to ensure that the County receives quality services.

3.23 Respondent's Personnel

The respondent shall be responsible for ensuring that its employees, agents and subcontractors comply with all applicable laws and regulations and meet all federal, state and local requirements related to their employment and position. The respondent certifies that it does not and will not during the performance of the contract employ illegal alien workers or otherwise violate the provisions of the federal Immigration Reform and Control Act of 1986, as amended. During the performance of the contract, the respondent agrees to the following:

The respondent shall not discriminate against any employee or applicant for employment because of race, religion, color, sex, age, handicap or national origin, except when such condition is a bona fide occupational qualification reasonably necessary for the normal operations of the respondent.

The respondent agrees to post in conspicuous places, visible to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.

The respondent, in all solicitations or advertisements for employees placed by or on behalf of the respondent, shall state that such respondent is an Equal Opportunity Employer.

Notices, advertisements, and solicitations placed in accordance with federal law, rule, or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section. The respondent shall include the provisions of the foregoing paragraphs above in every subcontract or purchase order so that the provisions will be binding upon each respondent or vendor. The respondent and any subcontractor shall pay all employees working on this contract not less than minimum wage specified in the Fair Labor Standards Act (29 CFR 510-794) as amended. Any information concerning the County, its products, services, personnel, policies or any other aspect of its business learned by the respondent or personnel furnished by the respondent in the course of providing services pursuant to the Agreement, shall be held in confidence and shall not be disclosed by the respondent or any employee or agents of the respondent or personnel furnished by the respondent, without the prior written consent of the County.

3.24 Claim Notice

The respondent shall immediately report in writing to the County's designated representative or agent any incident which might reasonably be expected to result in any claim under any of the coverage mentioned herein. The respondent agrees to cooperate with the County in promptly releasing reasonable information periodically as to the disposition of any claims, including a resume' of claims experience relating to all respondent operations at the County project site.

3.25 Bid Acceptance/Rejection

The County reserves the right to accept or reject any or all bids received as a result of this RFB, or to negotiate separately with competing respondents, and to waive any informalities, defects, or irregularities in any bid, or to accept that bid or bids, which in the judgment of the proper officials, is in the best interest of the County.

4.0 SUBMITTAL REQUIREMENTS

Bids shall include all of the information solicited in this RFB, and any additional data that the respondent deems pertinent to the understanding and evaluating of the bid. Bids shall be organized and sections tabbed in the following order. The respondent should not withhold any information from the written response in anticipation of presenting the information orally or in a demonstration, since oral presentations or demonstrations may not be solicited. All bids shall include at minimum:

Tab 1 – Respondent’s Profile

A brief profile of the firm, including:

1. A brief history of the company
2. Organizational structure
3. Ownership interests
4. Active business venue (counties, states, etc.)
5. Present status and projected corporate direction
6. The firm’s overall qualifications to provide a summary of equivalent services as the Scope of Work.

Tab 2 - Completed Bid Form (use attached form)

Tab 3 – References

List at least three (3) recent references where the equivalent projects have been conducted within the past five years.

Tab 4 – Conflict of Interest Disclosure Form

All respondents shall properly complete, have notarized and attach with their bid the attached notarized disclosure statement. The Officers and Significant Stakeholders form shall also be completed and be submitted behind this tab.

Tab 5 - Other Information

Include any additional information you believe will assist the County in the selection process of qualified respondents. Please be succinct.

5.0 Disclosures

The laws of Wyoming require that the contents of all bids shall be placed in the public domain and be open to inspection by interested parties. Trade secrets or proprietary information that are recognized as such and are protected by law may be withheld if clearly identified as such in the bid. The entire bid cannot be designated as proprietary or a trade secret. If a request is received to examine portions designated as proprietary or a trade secret, Laramie County will notify the vendor to permit the vendor to defend the proprietary nature of the information.

If a respondent discovers any ambiguity, conflict, discrepancy, exclusionary specifications, omission, or other error in this document, the respondent shall immediately notify the issuing office. If a respondent fails to notify the issuing office of any error, ambiguity, conflict, discrepancy, exclusionary specifications, or omission, the respondent shall submit a response at its own risk and under such conditions. If the respondent is awarded a contract, then such respondent will not be entitled to additional compensation, relief, or time by reason of the error or its later correction.

The successful respondent will be expected to enter into a contract with Laramie County upon terms acceptable to the County.

Following the award of the contract, responses to this bid are subject to release as public information unless specific parts of the response can be shown to be exempt from the laws of the State of Wyoming. Respondents are advised to consult with their legal counsel regarding disclosure issues and take the appropriate precautions to safeguard trade secrets or any other proprietary information. Laramie County assumes no obligation or responsibility for asserting legal arguments on behalf of potential respondents.

If a respondent believes that parts of a bid are confidential then the respondent must so specify. The respondent must mark in bold red letters the term “**CONFIDENTIAL**” on that part of the response, which the respondent believes to be confidential. The respondent must submit in writing specific detailed reasons, including any relevant legal authority, stating why the respondent believes the material to be confidential. Vague and general claims as to confidentiality will not be accepted. Laramie County will be the sole judge as to whether a claim is general and/or vague in nature. All parts of bids, which are not marked as confidential, will be automatically considered public information after the contract is awarded. The successful bid may be considered public information even though parts are marked confidential.

Bids must be signed by a person authorized to commit the respondent to provide the services requested in this RFB. Submission of a signed bid will be interpreted to mean the respondent has agreed to all terms and conditions set forth in all of the sheets which make up this RFB.

Laramie County accepts no obligations for the costs incurred in responding to this RFB in anticipation of being awarded a contract. Laramie County reserves the right to reject any and all submitted bids. It is understood that all bids become the property of Laramie County and will be available for public inspection. No obligation is made by retention of these bids, nor is Laramie County committed to awarding a contract as a result of this RFB.

Each respondent must disclose any existing or potential conflict of interest relative to the performance of the requirements of this bid. Examples of potential conflicts may include an existing business or personal relationship between the respondent, its principal or any affiliate or subcontractor, with Laramie County or any other entity or person involved in any way in the project that is the subject of this RFB. Similarly, any personal or business relationship between the respondent, the principals, or an affiliate or subcontractor, with any employee of Laramie County or its suppliers must be disclosed. Any such relationship that might be perceived or represented as a conflict should be disclosed. Failure to disclose any such relationship or reveal personal relationships with Laramie County employees may be cause for contract termination. Laramie County will decide if an actual or perceived conflict should result in bid disqualification. By submitting a response to this RFB, all respondents affirm that they have not given, nor intend to give, any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, tip, favor, or service to a Laramie County employee or representative in connection with the procurement.

Sovereign Immunity

Laramie County does not waive its Governmental/Sovereign Immunity, as provided by any applicable law including W.S. 1-39-101 *et seq.*, by issuing this RFB or by entering into any subsequent agreement. Further, Laramie County fully retains all immunities and defenses provided by law with regard to any action, whether in tort, contract or any other theory of law, based on this RFB or any subsequent agreement.

Indemnification

To the fullest extent permitted by law, the successful respondent agrees to indemnify and hold harmless Laramie County, its appointed officials, elected officials, employees and volunteers from any and all liability for injuries, damages, claims, penalties, actions, demands or expenses arising from or in connection with any work performed by or on behalf of respondent for Laramie County pursuant to any agreement with Laramie County.

Termination

The selection may be terminated (a) by either party at any time for failure of the other party to comply with the terms and conditions of the RFB or any subsequent agreement; (b) by either party, with thirty days' prior written notice to the other party; or (c) upon mutual written agreement by both parties.

Force Majeure

Neither the respondent nor Laramie County shall be liable to perform under this RFB or subsequent agreement if such failure arises out of causes beyond control, and without the fault or the negligence of said party. Such causes may include, but are not restricted to, Act of God or the public enemy, fires, floods, epidemics, quarantine restrictions, freight embargoes and unusually severe weather. In every case, however, a failure to perform must be beyond the control and without the fault or the negligence of said party.

The submission of a bid shall be considered acceptance to all the terms and conditions provided herein and in the various bid documents, unless specifically noted otherwise in the bid.

BID FORM

TO:

Name and Address

The undersigned hereby declares that [firm name] _____

_____ have carefully examined the specifications to furnish: RFB EOC Audio/Visual Equipment for the Cheyenne/Laramie County Emergency Management Agency for which bids were advertised to be received no later than 5:00 p.m., local time, March 23, 2022 and further declare that [firm name] _____

_____ will furnish the said work according to specifications.

Proposed Cost

Total Estimated Cost for Project: \$ _____

The above prices are all inclusive; County shall pay no other forms of compensation. The County reserves the right to add additional related services that were not known at the time of the publishing of this RFB to any resulting contract, upon negotiations with awarded contractors that is mutually agreeable.

Have you supplied the Submittal Requirements outlined above? _____ YES _____ NO

Laramie County reserves the right to reject any or all bids, to waive informalities, and to accept all or any part of any bid as they may deem to be in the best interest of the County.

I hereby certify that I have read and understand the requirements of this Request for Bids and, that I as the respondent, will comply with all requirements, and that I am duly authorized to execute this bid/offer document and any contract(s) and/or other transactions required by award of this RFB.

Company _____

By _____ (Print name)

Signature _____

Address _____

City _____ State _____ ZIP _____

Telephone _____ Fax _____

E-Mail Address: _____

DUNS# _____ Fed. I.D. # _____

CONFLICT OF INTEREST & DISCLOSURE FORM

I HEREBY CERTIFY that

I (*printed name*) _____
am the (*title*) _____
and the duly authorized representative of the firm of (*Firm Name*) _____
whose address is _____

And I possess the legal authority to make this affidavit on behalf of myself and the firm for which I am acting; and,

Except as listed below, no employee, officer, or agent of the firm have any conflicts of interest, real or apparent, due to ownership, other clients, contracts, or interests associated with this project; and,

Neither the business nor any authorized representative or significant stakeholder of the business has been determined by judicial or administrative board action to be in noncompliance with or in violation of any provision of the Building Code Regulations of Laramie County, nor has any outstanding past due debt to Laramie County; and,

This Bid is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting a Bid for the same services, and is in all respects fair and without collusion or fraud.

EXCEPTIONS (List)

Signature: _____

Printed Name: _____

Firm Name: _____

Date: _____

Sworn to and subscribed before me this _____ day of _____, 20____.

Notary Public - State of _____

My Commission expires _____

(Printed, typed or stamped commissioned name of Notary Public)

Bid Tabulation EMA EOC
Thursday March 24, 2022 at 10:00am

<u>Bidder</u>	<u>Experience</u>	<u>Meets Specifications</u>	<u>Schedule</u>	<u>Past Performance</u>	<u>Insurance and Bond</u>	<u>Bid Price</u>
Linx with a 2 year warranty	Yes	Yes, very detailed	Based on shipping schedules	County already uses for other projects	Yes	\$95,368.43